

News Brands Fundamentals

Joint industry report on the readership of Newsbrands in Australia







News

Key facts about news in Australia



Total news

The measure of 'total news' refers to all printed and digital news including Australia's leading news publishers. For example:

National and metro newspapers (print)

Daily Telegraph

FINANCIAL REVIEW

THE AUSTRALIAN*

The Mest Australian (1981)

THE AGE
INDEPENDENT. ALWAYS.

National and metro newspapers (digital)

Daily Telegraph daily telegraph.com.au

FINANCIAL REVIEW

afr.com

THE AUSTRALIAN*

theaustralian.com.au

The West Australian

thewest.com.au

THE SO AGE

theage.com.au

National news sites (digital)











News is a fundamental part of the day for Australians

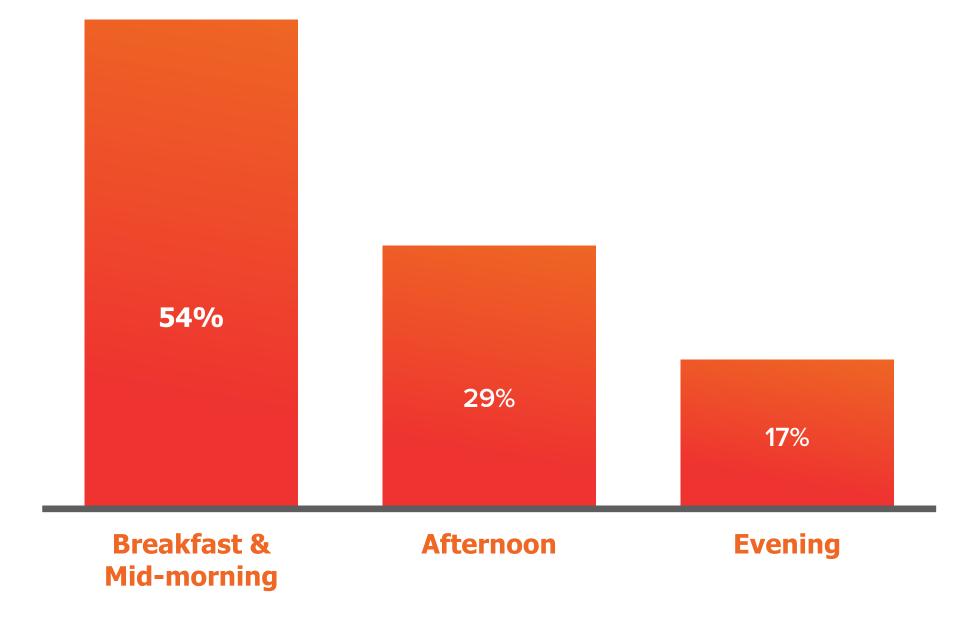
Every week 19 million Australians read news across papers or online. That's 9 out of 10 Australians aged 14+.



News is a morning ritual. It's consumed by the time you've had your coffee

News sets the daily agenda for
Australians with over half of news readers
preferring to read the news before
lunchtime.

Time of day news readers prefer to read news Average Monday to Sunday





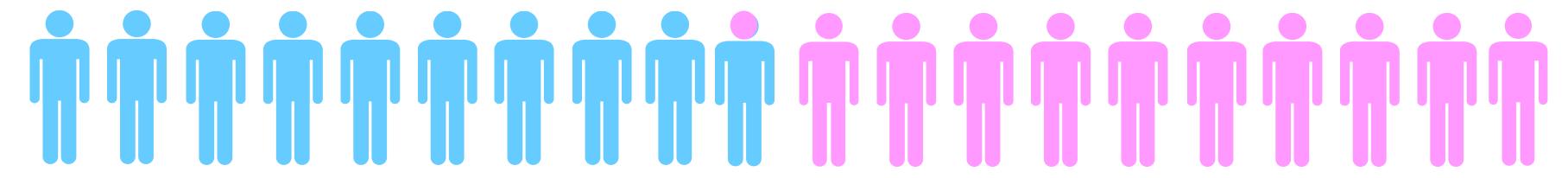
Readership is high across all age groups, including the hard to reach 14-34's

Readership and reach: Total news

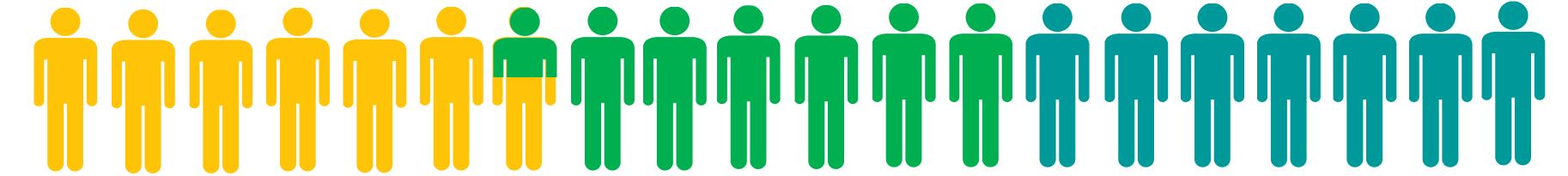
Reach % to popn 14+: 97%

Totals: 20.4m





14-34: 6.7m **35-54:** 6.5m **55+:** 7.2m



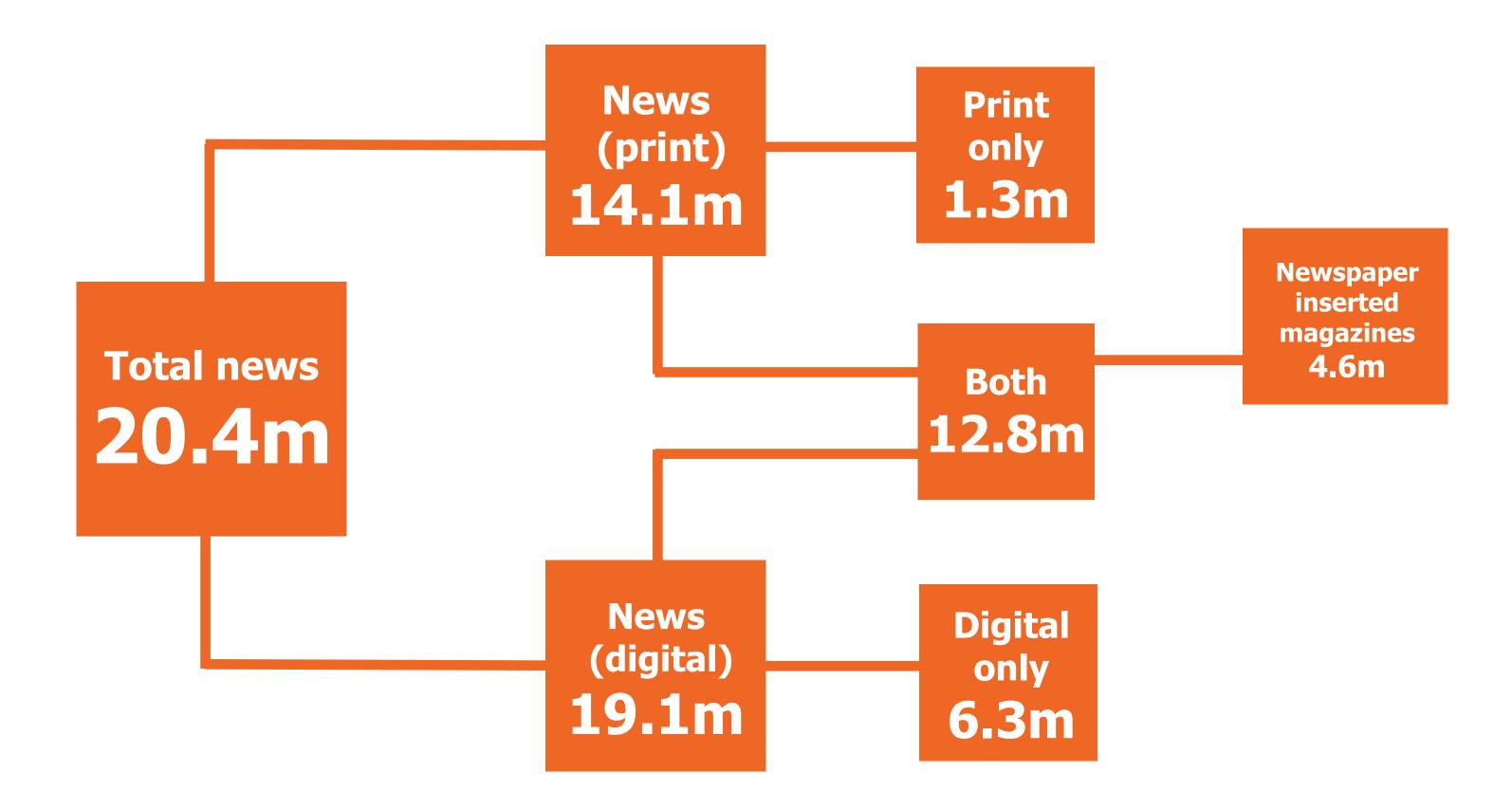


All the facts on who is reading the news

Cross platform readership by demographic, platform and over time



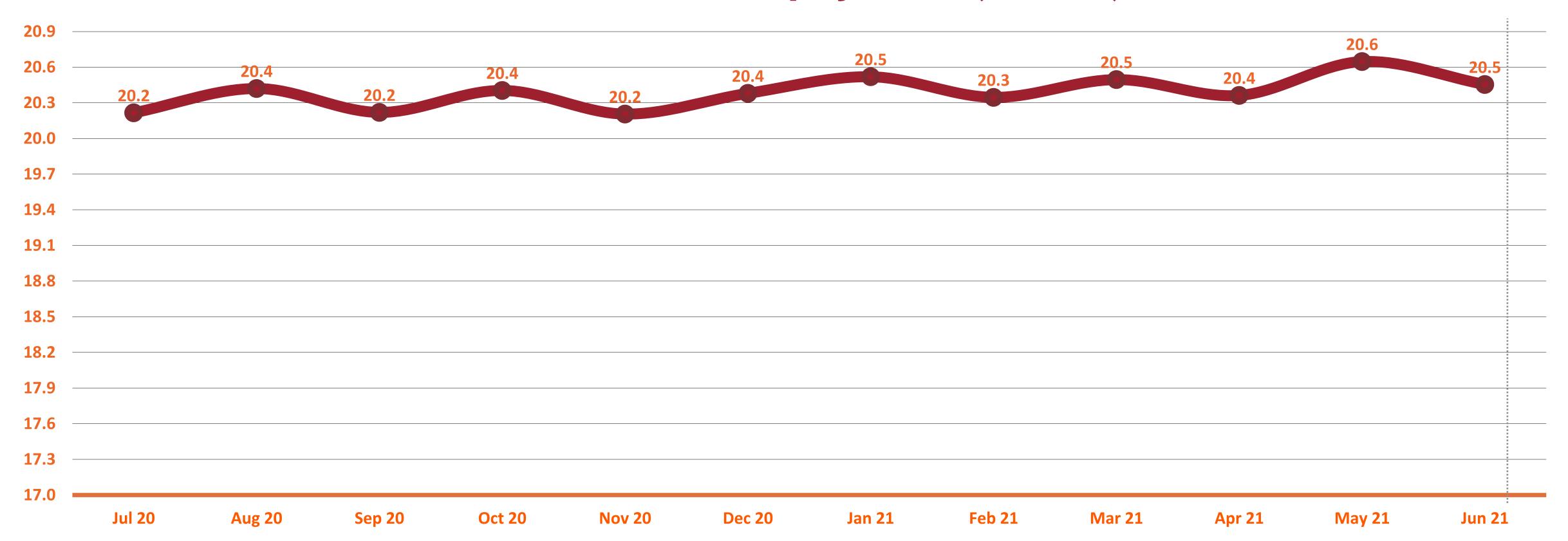
Readership by news type





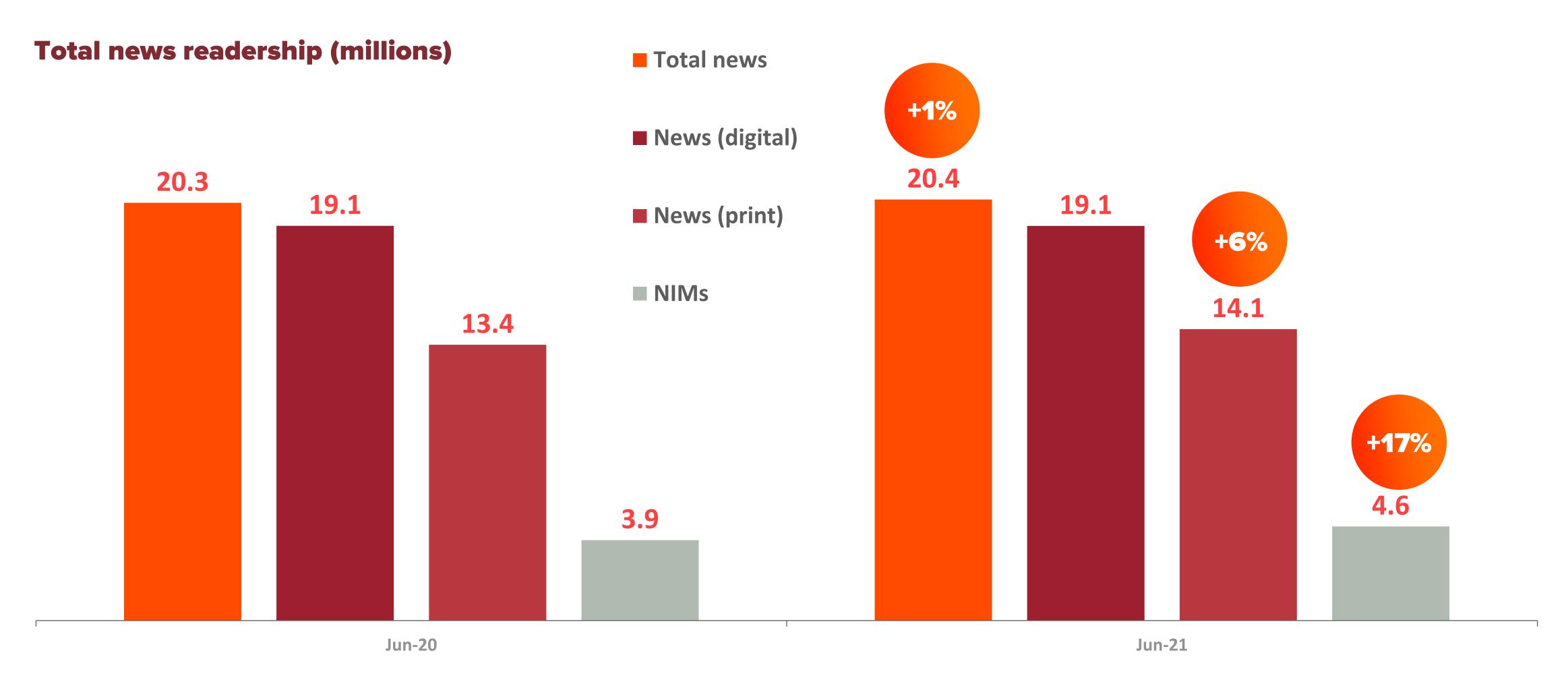
Readership is strong all year round

News readership by month (millions)





Readership news type growth/decline





Readership news type by age/region

| Monthly readership June 2021 | Reach % to population 14+ | Totals | Male | Female | 14 to 34 | 35 to 54 | 55 + | Metro markets | Regional markets |
|-------------------------------------|---------------------------|--------|-------|--------|----------|----------|-------------|------------------|---------------------|
| Reach to age 14+ | | 97% | 97% | 97% | 93% | 98% | 98% | 97% | 96% |
| Population 14+ | 100% | 21.1m | 10.4m | 10.7m | 7.2m | 6.6m | 7.3m | 15.0m | 6.1m |
| Total news | 97% | 20.4m | 10.0m | 10.4m | 6.7m | 6.5m | 7.2m | 14.5m | 5.9m |
| News (digital) | 90% | 19.1m | 9.4m | 9.7m | 6.3m | 6.3m | 6.5m | 13.7m | 5.4m |
| News (print) | 67% | 14.1m | 7.1m | 7.0m | 3.9m | 4.2m | 6.0m | 9.9m | 4.2m |
| Newspaper inserted magazines (NIMs) | 22% | 4.6m | 2.2m | 2.3m | 1.1m | 1.2m | 2.3m | 3.5m | 1.1m |



How do Australians read news?

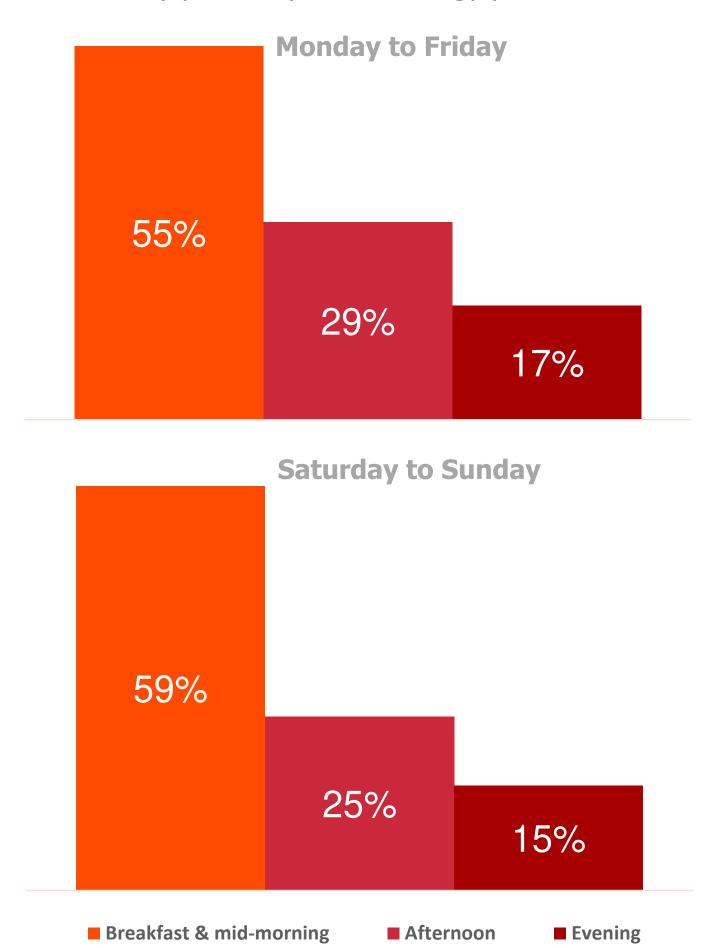
Readership and engagement by location and demographic



When, how frequent and how long?

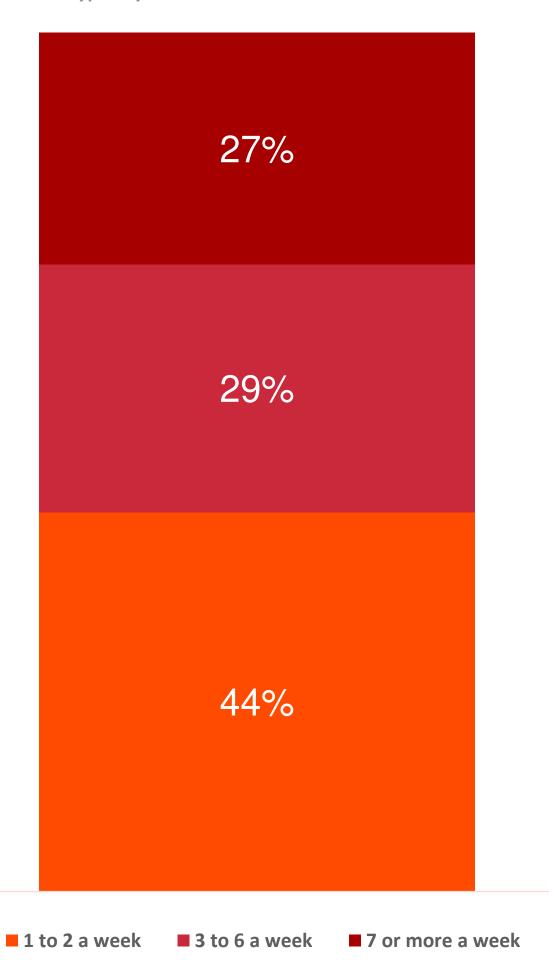
When

Mondays to Fridays, newspapers are the most engaging media before lunch Over half of newspaper readers prefer to be reading papers before lunchtime



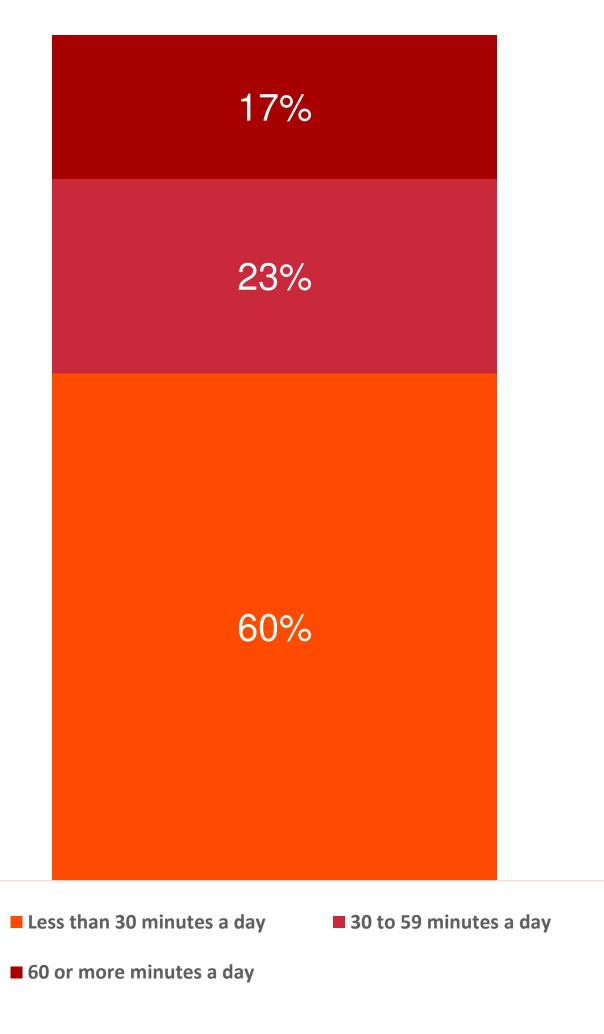
How frequent

27% of newspaper readers typically read 7 or more issues a week



How long

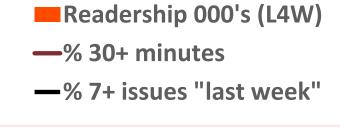
40% of newspaper readers read them for more than 30 minutes

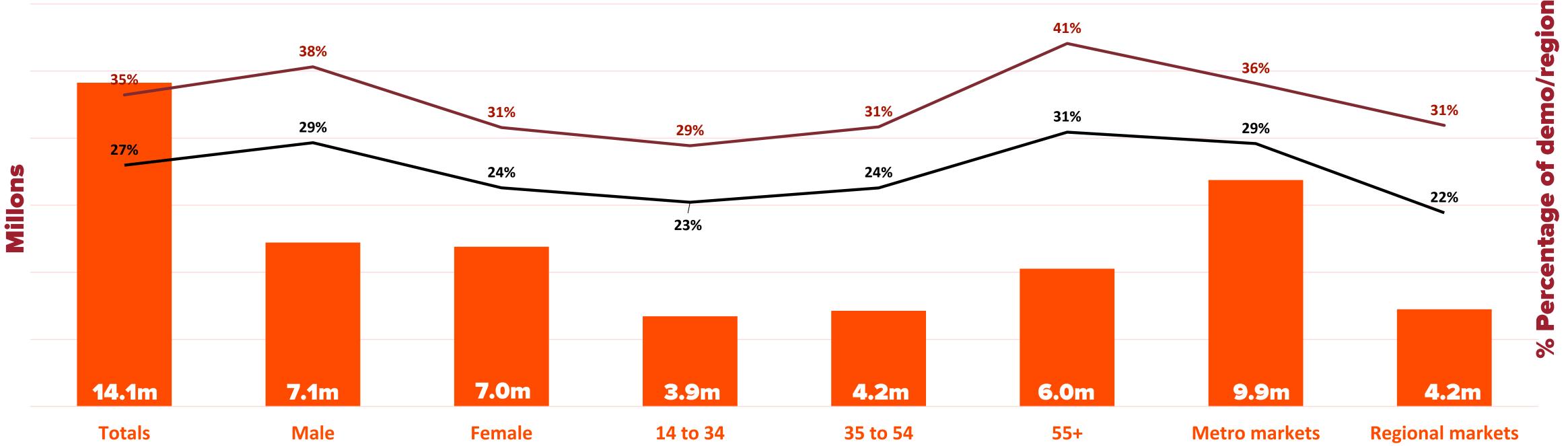




Regular readership by age/region

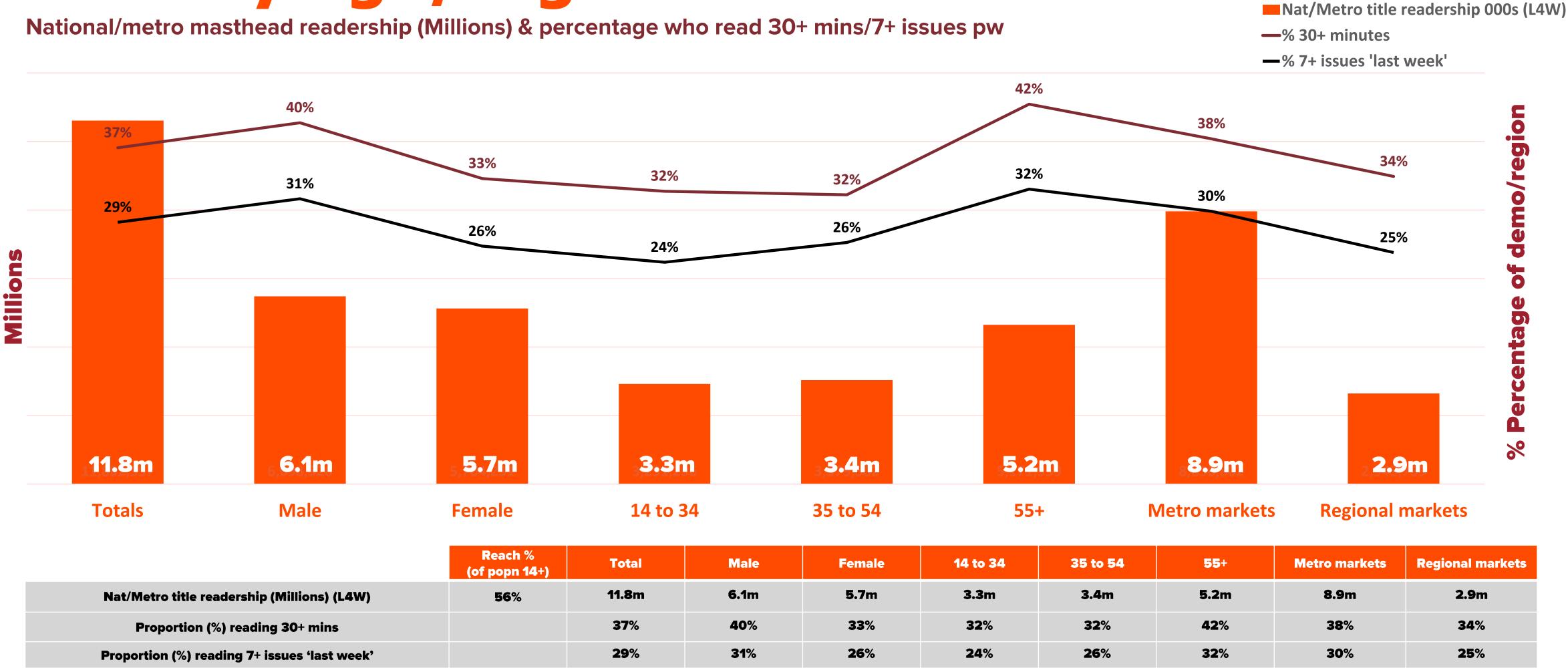






| | Reach % (of popn 14+) | Total | Male | Female | 14 to 34 | 35 to 54 | 55 + | Metro markets | Regional markets |
|--|--------------------------|-------|------|--------|----------|----------|-------------|---------------|------------------|
| Readership (Millions) (L4W) | 67% | 14.1m | 7.1m | 7.0m | 3.9m | 4.2m | 6.0m | 9.9m | 4.2m |
| Proportion (%) reading 30+ mins | | 35% | 38% | 31% | 29% | 31% | 41% | 36% | 31% |
| Proportion (%) reading 7+ issues 'last week' | | 27% | 29% | 24% | 23% | 24% | 31% | 29% | 22% |

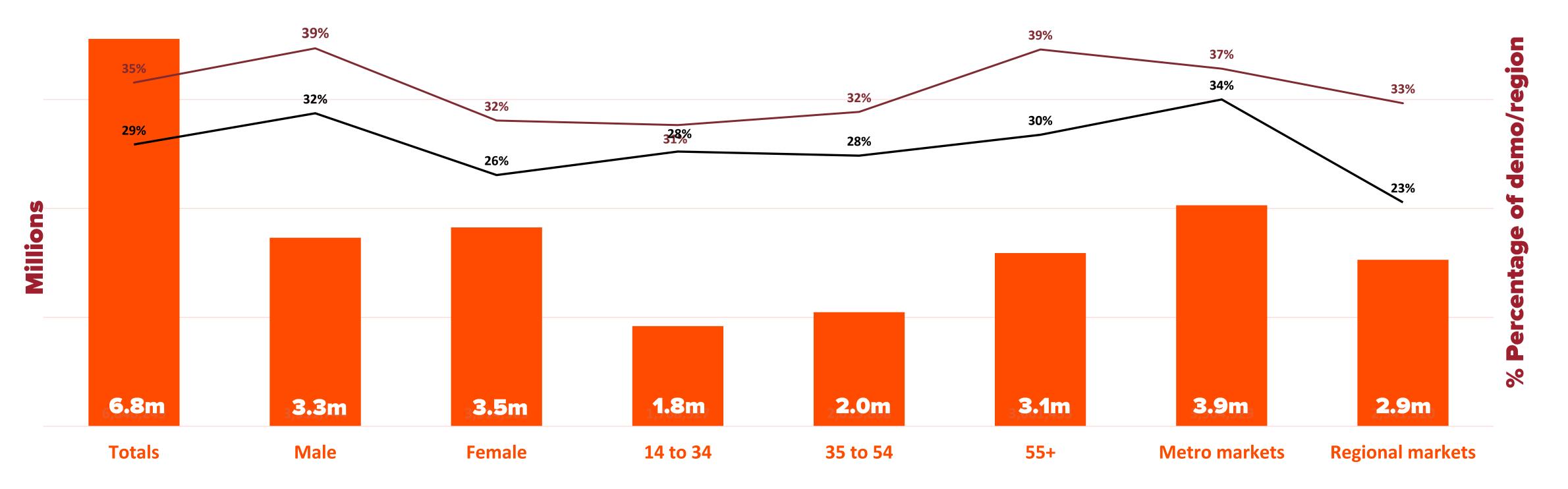
Regular readership: national/metro titles by age/region



Regular readership: regional titles by age/region

Regional masthead readership (Millions) & percentage who read 30+ mins/7+ issues pw



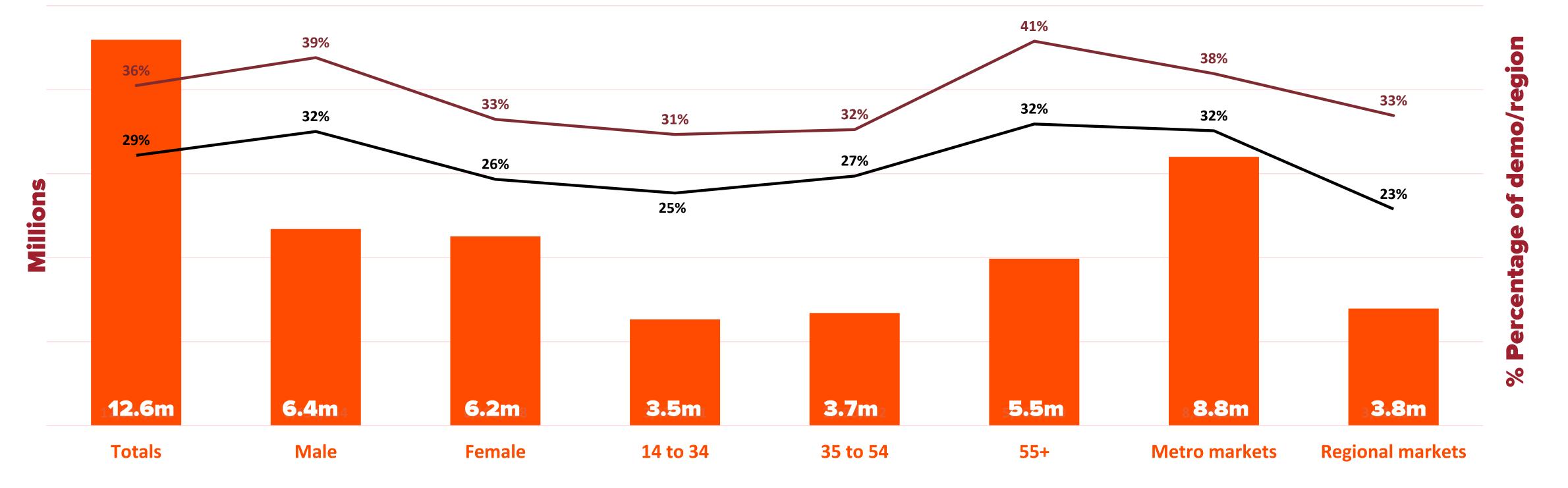


| | Reach % (of popn 14+) | Total | Male | Female | 14 to 34 | 35 to 54 | 55 + | Metro markets | Regional markets |
|--|--------------------------|-------|------|--------|----------|----------|-------------|---------------|------------------|
| Regional title readership (Millions) (L4W) | 32% | 6.8 | 3.3 | 3.5 | 1.8 | 2.0 | 3.1 | 3.9 | 2.9 |
| Proportion (%) reading 30+ mins | | 35% | 39% | 32% | 31% | 32% | 39% | 37% | 33% |
| Proportion (%) reading 7+ issues 'last week' | | 29% | 32% | 26% | 28% | 28% | 30% | 34% | 23% |

Regular readership: Mon-Fri titles by age/region

Mon-Fri masthead readership (Millions) & % who read 30+ mins/7+ issues pw



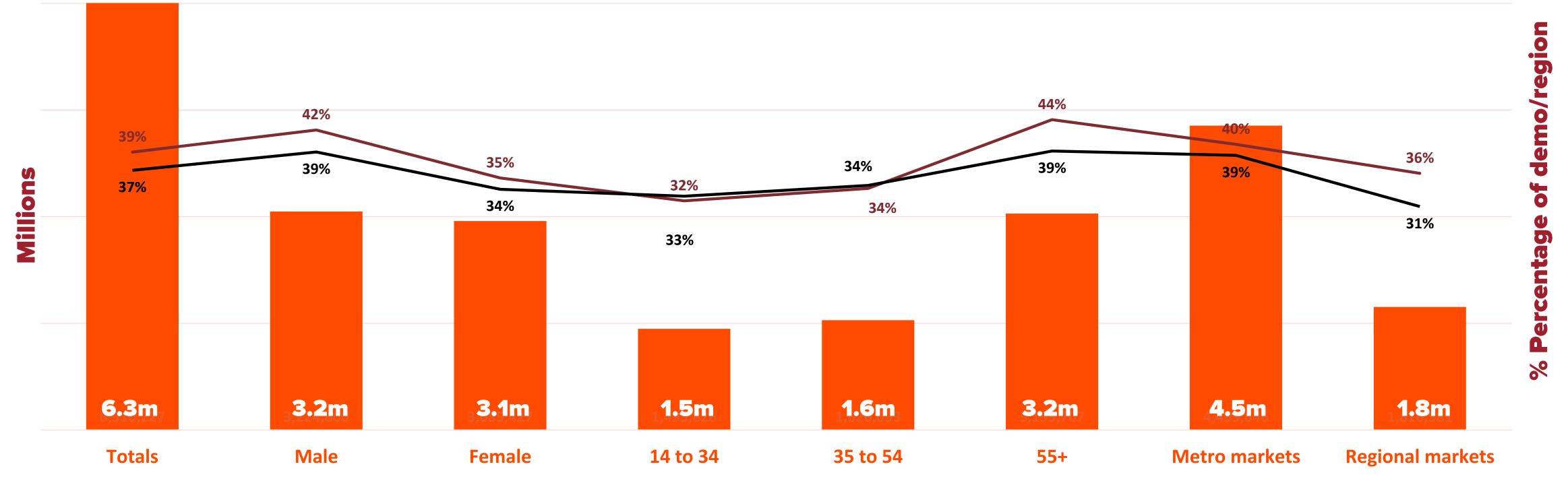


| | Reach % (of popn 14+) | Total | Male | Female | 14 to 34 | 35 to 54 | 55+ | Metro markets | Regional markets |
|--|--------------------------|-------|------|--------|----------|----------|------|---------------|------------------|
| Mon-Fri title readership (Millions) (L4W) | 60% | 12.6m | 6.4m | 6.2m | 3.5m | 3.7m | 5.5m | 8.8m | 3.8m |
| Proportion (%) reading 30+ mins | | 36% | 39% | 33% | 31% | 32% | 41% | 38% | 33% |
| Proportion (%) reading 7+ issues 'last week' | | 29% | 32% | 26% | 25% | 27% | 32% | 32% | 23% |

Regular readership: Saturday titles by age/region

Saturday masthead readership (Millions) & % who read 30+ mins/7+ issues pw

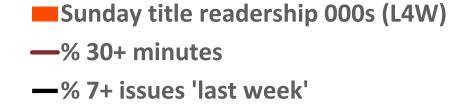


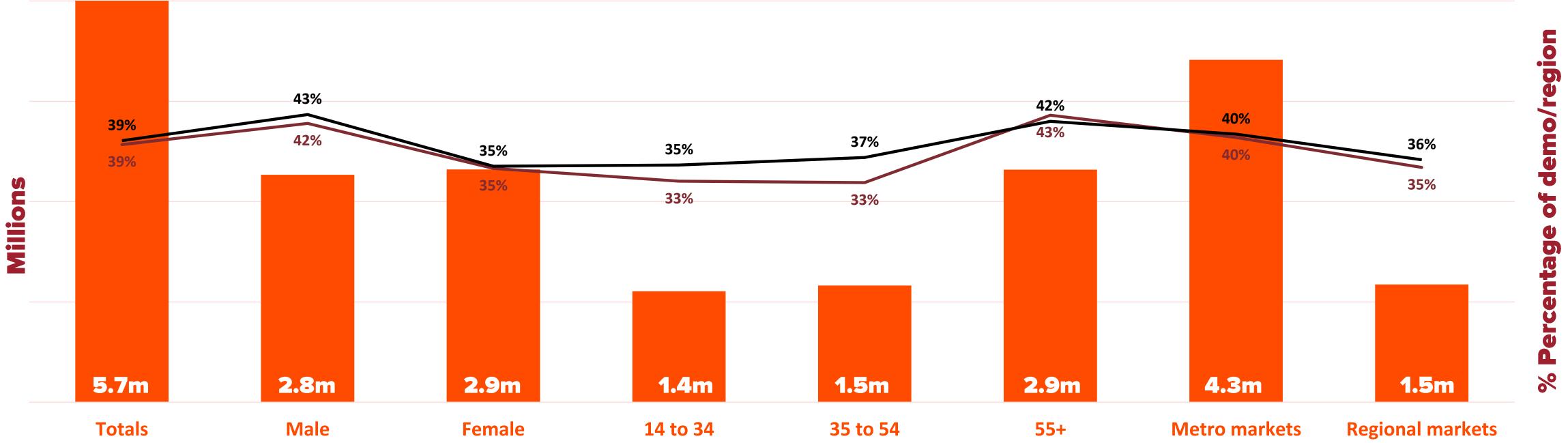


| | Reach % (of popn 14+) | Total | Male | Female | 14 to 34 | 35 to 54 | 55 + | Metro markets | Regional markets |
|--|--------------------------|-------|------|--------|----------|----------|-------------|---------------|------------------|
| Saturday title readership (Millions) (L4W) | 30% | 6.3m | 3.2m | 3.1m | 1.5m | 1.6m | 3.2m | 4.5m | 1.8m |
| Proportion (%) reading 30+ mins | | 39% | 42% | 35% | 32% | 34% | 44% | 40% | 36% |
| Proportion (%) reading 7+ issues 'last week' | | 37% | 39% | 34% | 33% | 34% | 39% | 39% | 31% |

Regular readership: Sunday titles by age/region

Sunday masthead readership (Millions) & % who read 30+ mins/7+ issues pw





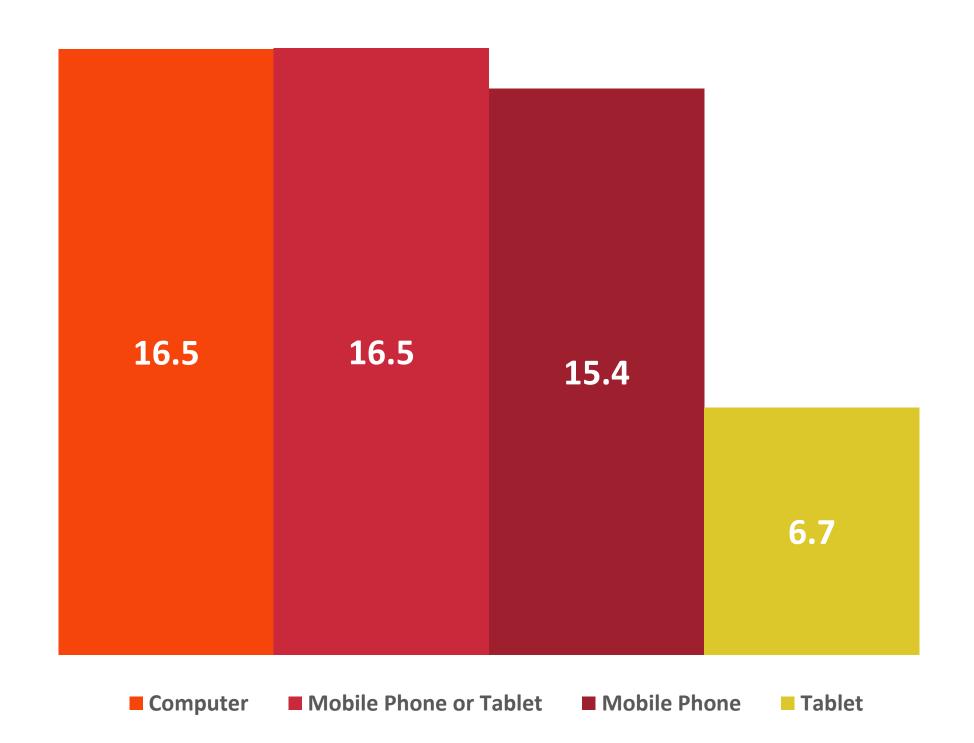
| | Reach % (of popn 14+) | Total | Male | Female | 14 to 34 | 35 to 54 | 55 + | Metro markets | Regional markets |
|--|--------------------------|-------|------|--------|----------|----------|-------------|---------------|------------------|
| Sunday title readership (Millions) (L4W) | 27% | 5.7m | 2.8m | 2.9m | 1.4m | 1.5m | 2.9m | 4.3m | 1.5m |
| Proportion (%) reading 30+ mins | | 39% | 42% | 35% | 33% | 33% | 43% | 40% | 35% |
| Proportion (%) reading 7+ issues 'last week' | | 39% | 43% | 35% | 35% | 37% | 42% | 40% | 36% |

News (digital)
News readership and engagement by demographic

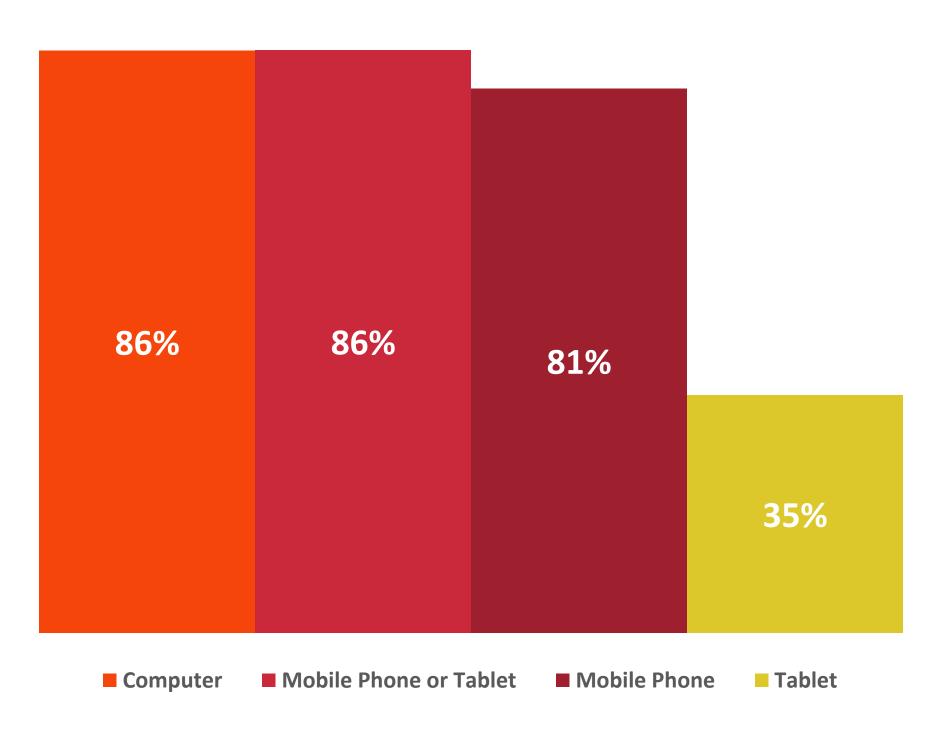


News (digital): devices used





Read News L4W via device (% of total read News Digital L4W)

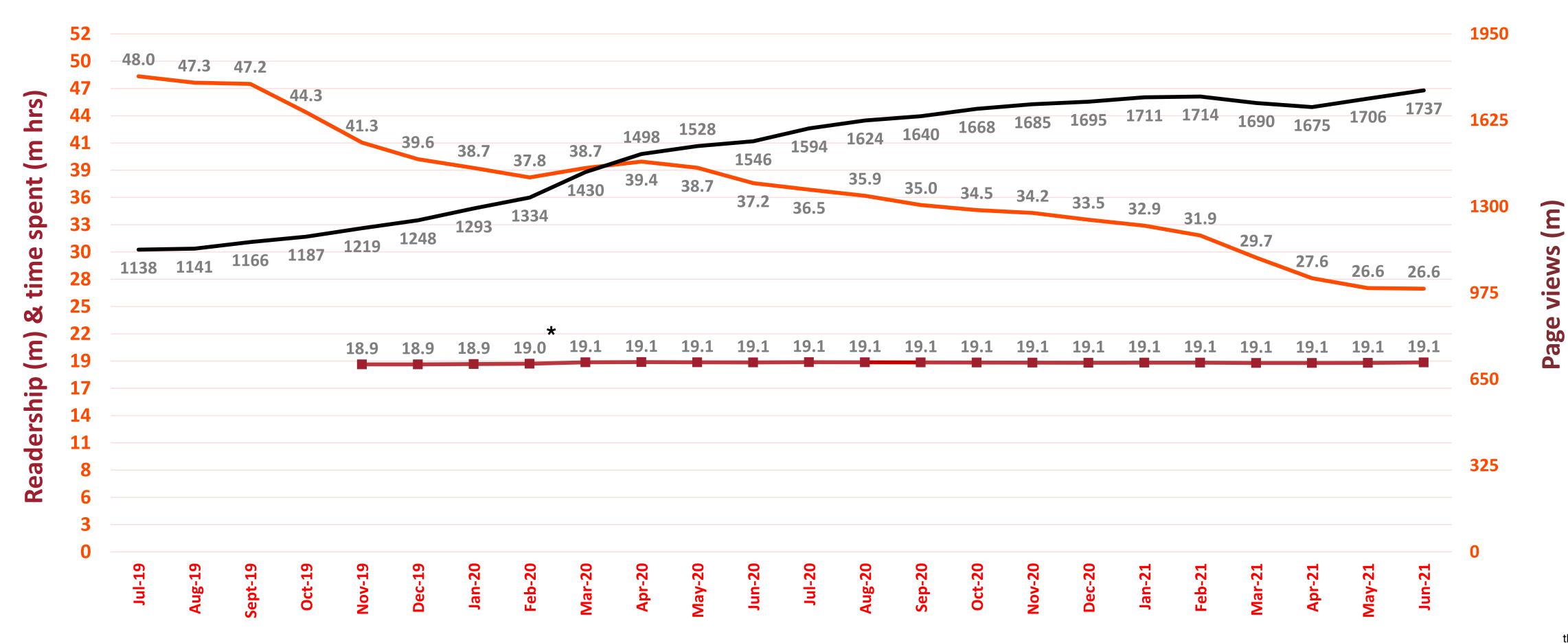




News (digital): readership, page views and time spent

News (digital) - Readership, page views and time spent

- Readership (millions)
- —Total time spent (million hours)
- —Page views (millions)





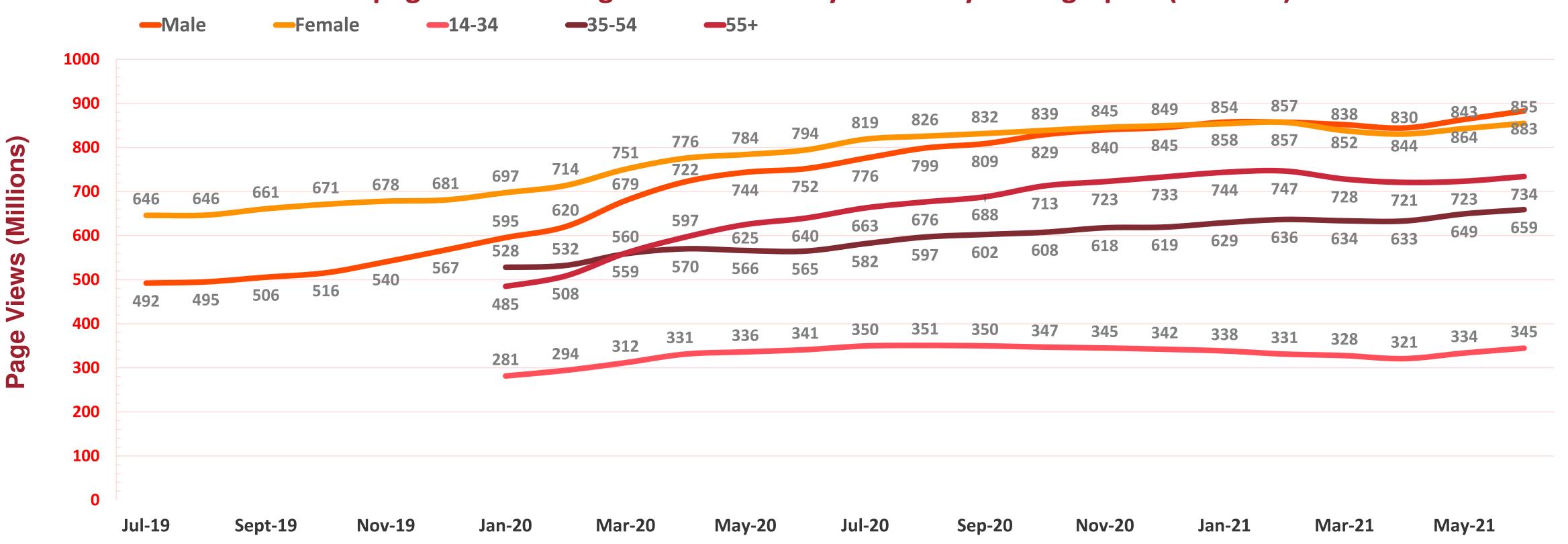
News (digital): readership, page views and time spent by demographic

| Monthly readership and engagement June 2021 | Total | Male | Female | 14-34 | 35-54 | 55+ |
|---|-------|-------|--------|-------|-------|-------|
| Reach | 97% | 97% | 97% | 93% | 98% | 98% |
| Population 14+ | 21.1m | 10.4m | 10.7m | 7.2m | 6.6m | 7.3m |
| News (digital) | 19.1m | 9.4m | 9.7m | 6.3m | 6.3m | 6.5m |
| Page views (m) | 1737m | 883m | 855m | 345m | 659m | 734m |
| Time spent (m hours) | 26.6m | 14.2m | 12.4m | 5.5m | 9.5m | 11.6m |



News (digital): page views by demographic

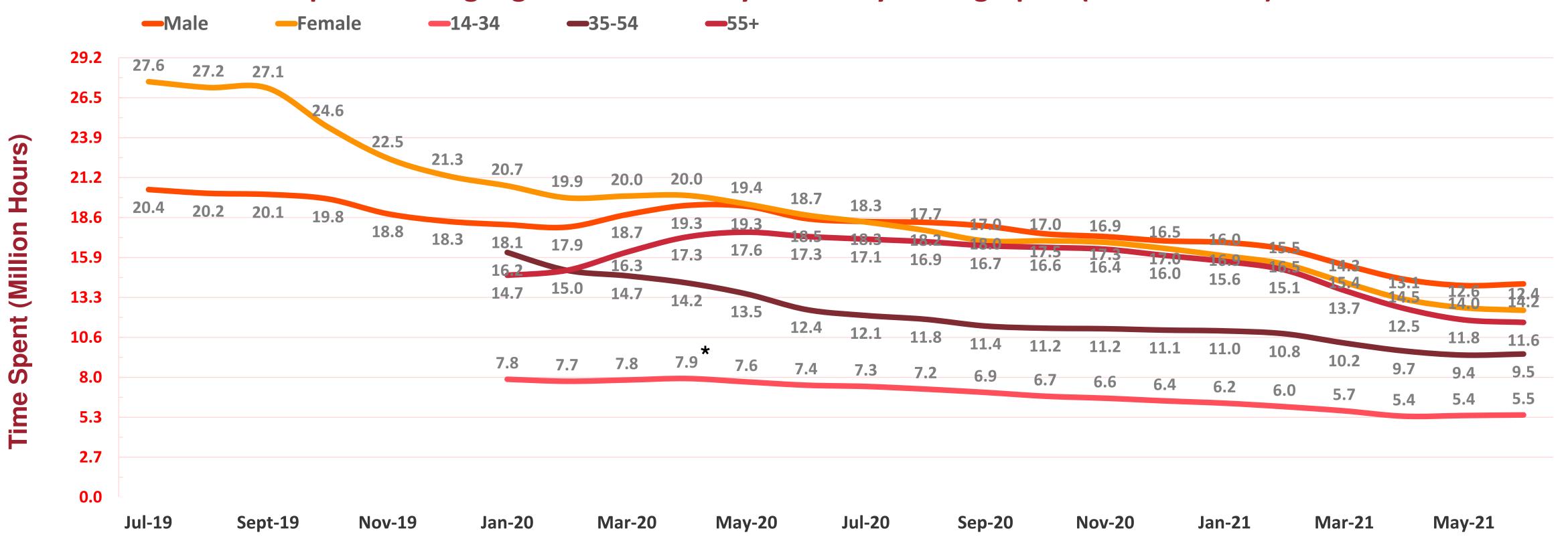
Number of page views for digital news sites by month by demographic (millions)





News (digital): time spent by demographic

Time spent reading digital news sites by month by demographic (million hours)





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