

### News Brands Fundamentals Joint industry report on the readership of Newsbrands in Australia

Updated August 2021









### News

### Key facts about news in Australia



#### Tota news The measure of 'total news' refers to all printed and digital news including Australia's leading news publishers. For example:

#### National and metro **newspapers** (print)

Daily Telegraph

**FINANCIAL REVIEW** 

**THE AUSTRALIAN** 

The Mest Anstralian m thewest.com.au



INDEPENDENT. ALWAYS.

**Daily Telegraph** 

**FINANCIAL REVIEW** 

THE AUSTRALIAN \*

The Mest Anstralian

THE AGE

#### National and metro **newspapers** (digital)

dailytelegraph.com.au

afr.com

- theaustralian.com.au
- thewest.com.au
- theage.com.au

#### National news sites (digital)















# News is a fundamental part of the day for Australians

Every week 19 million Australians read news across papers or online. That's 9 out of 10 Australians aged 14+.



### News is a morning ritual. It's consumed by the time you've had your coffee

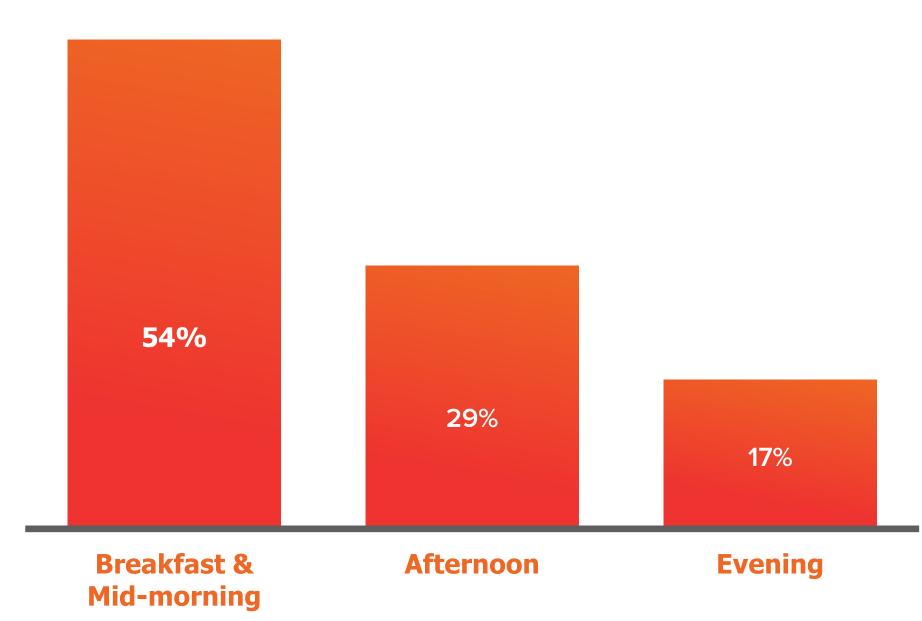
News sets the daily agenda for Australians with over half of news readers preferring to read the news before lunchtime.

Source : Roy Morgan July 2020 to June 2021.

Which media do you prefer to use at breakfast/mid-morning, lunchtime/afternoon and dinner time/after dinner. Eg Newspapers – print or online. Unique audience aggregated to Breakfast & Mid-morning/afternoon/evening.

#### Time of day news readers prefer to read news

#### **Average Monday to Sunday**





## Readership is high across all age groups, including the hard to reach 14-34's

**Readership and reach:** Total news

**Reach % to popn 14+:** 97%

**Totals:** 20.4m

**Male:** 10m **Female:** 10.4m

## **35-54:** 6.5m **55+:** 7.2m **14-34:** 6.7m

Source : Roy Morgan July 2020 to June 2021. "Total news" is Australians aged 14+ reading news (print) and/or news (digital) in the last 4 weeks averaged over the previous 12 months – whether ad supported or not. Digital news therefore includes Australian publishers' news websites/apps, Apple news and non-Australian owned news websites eg Buzzfeed, The Guardian, BBC, Daily Mail. It also includes ABC news and Google news.

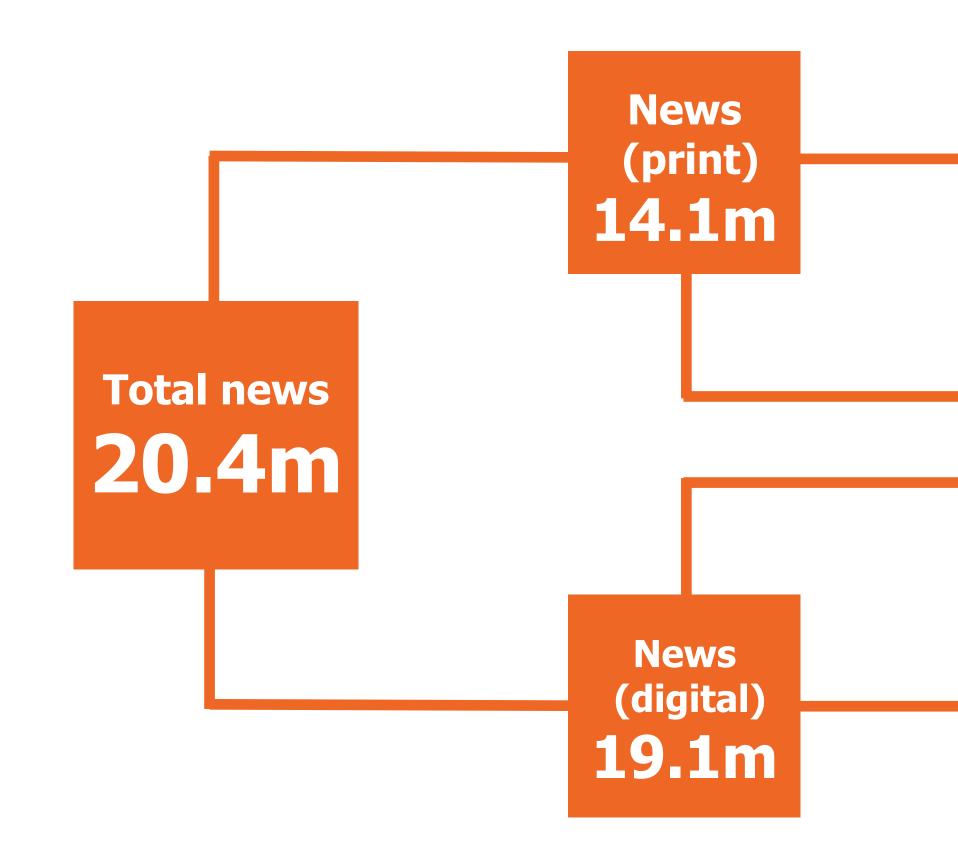




### All the facts on who is reading the news Cross platform readership by demographic, platform and over time



### **Readership by news type**



Source : Roy Morgan July 2020 to June 2021. "Total news" is Australians aged 14+ reading news (print) and/or news (digital) in the last 4 weeks averaged over the previous 12 months – whether ad supported or not. Digital news therefore includes Australian publishers' news websites/apps, Apple news and non-Australian owned news websites eg Buzzfeed, The Guardian, BBC, Daily Mail. It also includes ABC news and Google news.







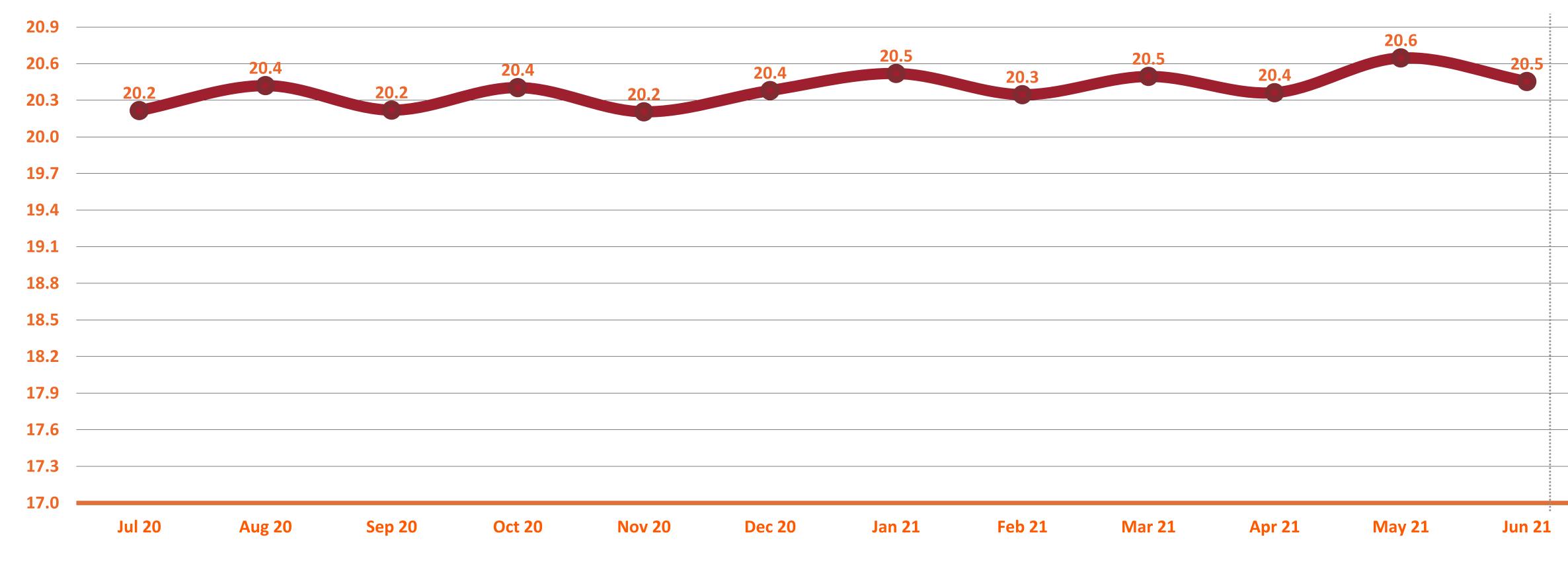
Newspaper inserted magazines **4.6**m

Digital only **6.3**m



### Readership is strong all year round

#### **News readership by month (millions)**



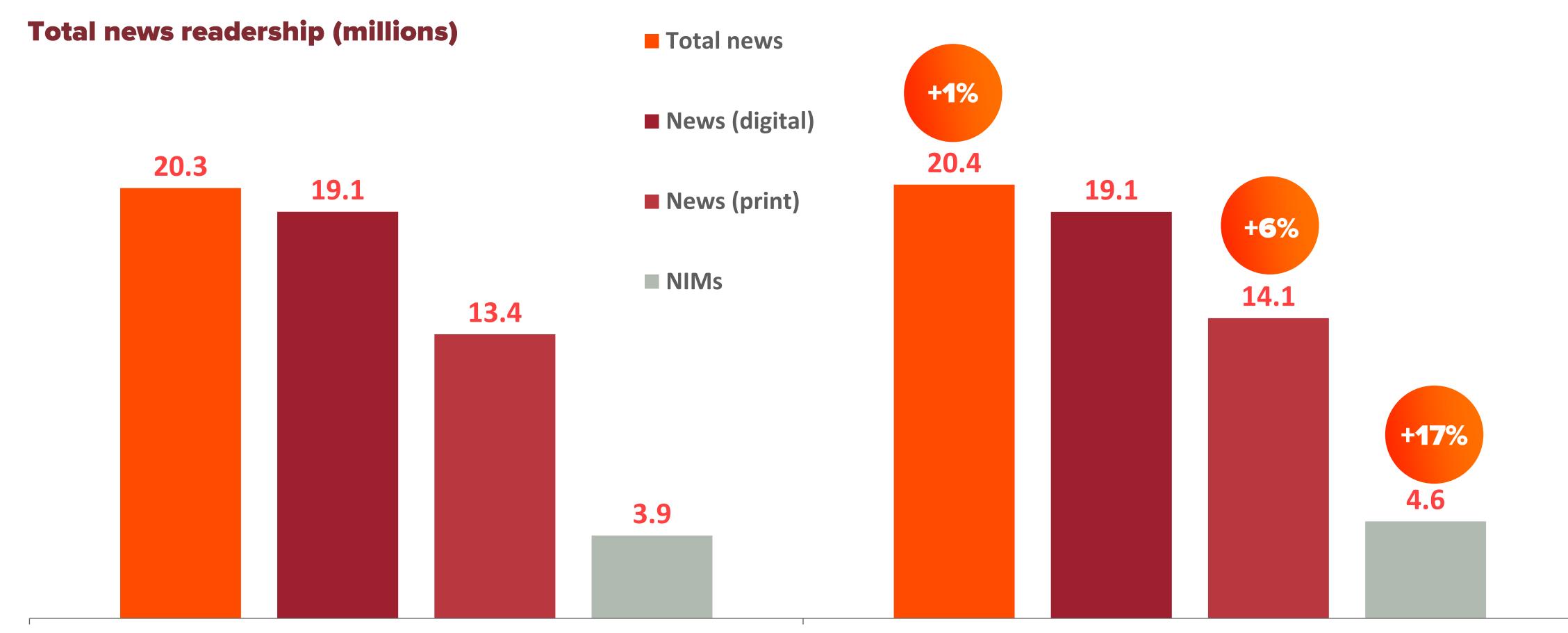
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The above graph plots "Read news in the last 4 weeks (print or digital)" by the month they were interviewed. Each month, sample size average is n=5500 with the lowest at n=4500





### **Readership news type growth/decline**





Source: Roy Morgan July 2019 to June 2021. "Total news" is Australians aged 14+ reading news (print) and/or news (digital) in the last 4 weeks averaged over the previous 12 months – whether ad supported or not. Digital news therefore includes Australian publishers' news websites/apps, Apple news and non-Australian owned news websites e.g. Buzzfeed, The Guardian, BBC, Daily Mail. It also includes ABC news and Google news.

Jun-21







### Readership news type by age/region

Monthly readership June 2021	Reach % to population 14+	Totals	Male	Female	14 to 34	<b>35 to 54</b>	55+	Metro markets	Regional markets
Reach to age 14+		97%	97%	97%	93%	98%	98%	97%	96%
Population 14+	100%	21.1m	10.4m	10.7m	7.2m	6.6m	7.3m	15.0m	6.1m
Total news	97%	20.4m	10.0m	10.4m	6.7m	6.5m	7.2m	14.5m	5.9m
News (digital)	90%	19.1m	9.4m	9.7m	6.3m	6.3m	6.5m	13.7m	5.4m
News (print)	67%	14.1m	7.1m	7.0m	3.9m	4.2m	6.0m	9.9m	4.2m
Newspaper inserted magazines (NIMs)	22%	4.6m	2.2m	2.3m	1.1m	1.2m	2.3m	3.5m	1.1m

Source : Roy Morgan July 2020 to June 2021. "Total news" is Australians aged 14+ reading news (print) and/or news (digital) in the last 4 weeks averaged over the previous 12 months – whether ad supported or not. Digital news therefore includes Australian publishers' news websites/apps, Apple news and non-Australian owned news websites eg Buzzfeed, The Guardian, BBC, Daily Mail. It also includes ABC news and Google news.







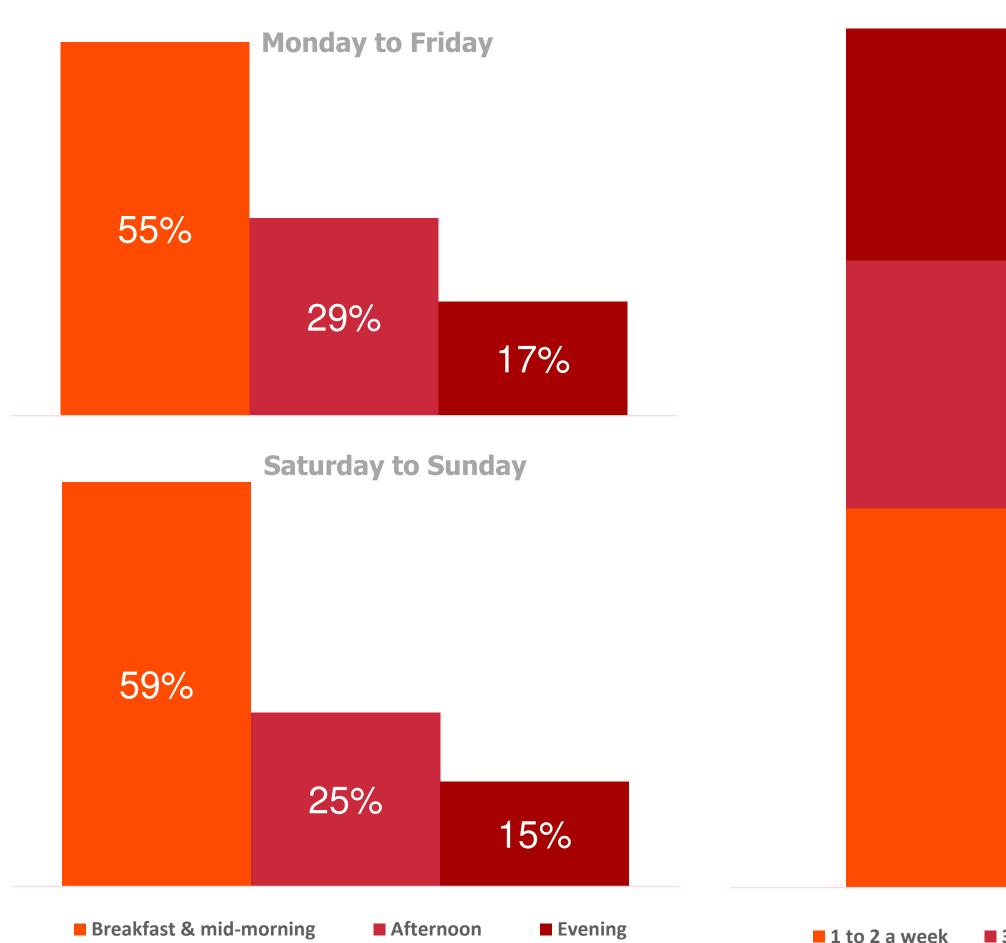
### How do Australians read news? **Readership and engagement by location and** demographic



### When, how frequent and how long?

#### When

Mondays to Fridays, newspapers are the most engaging media before lunch Over half of newspaper readers prefer to be reading papers before lunchtime



Source : Roy Morgan July 2020 to June 2021. News (print) readership is Australians aged 14+ having read news (print) in the last 4 weeks averaged over the previous 12 month When : "Which media do you prefer to use at breakfast/mid-morning/lunchtime/afternoon/dinner time/after dinner?" Displayed In the legend as Breakfast & mid-morning, afternoon and evening respectively. How frequent : "In the last 4 weeks which newspapers have you read...and which did you read in the last 7 days?" This metric counts the number of issues the respondent has read in the last 7 days. How long : "How many hours or minutes in total do you spend doing each of the following activities at home or away from home, in the morning, during the day or in the evening? – Read a newspaper"

27% of newspaper readers typically read 7 or more issues a week

#### **How frequent**

#### **How long** 40% of newspaper readers read them for more than 30 minutes 17%

27%

29%

60%

23%

44%

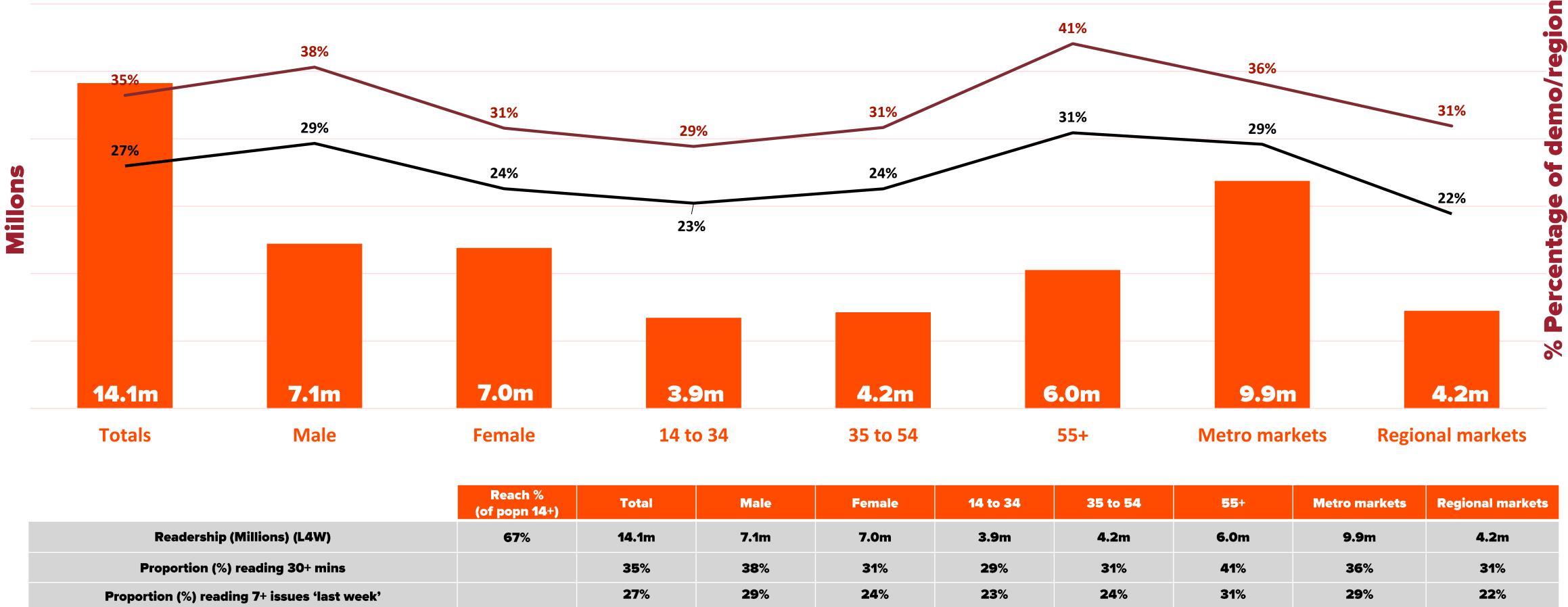
Less than 30 minutes a day **30** to 59 minutes a day ■ 3 to 6 a week ■ 7 or more a week ■ 60 or more minutes a day





### **Regular readership by age/region**

News readership (Millions) & percentage who read 30+ mins/7+ issues pw



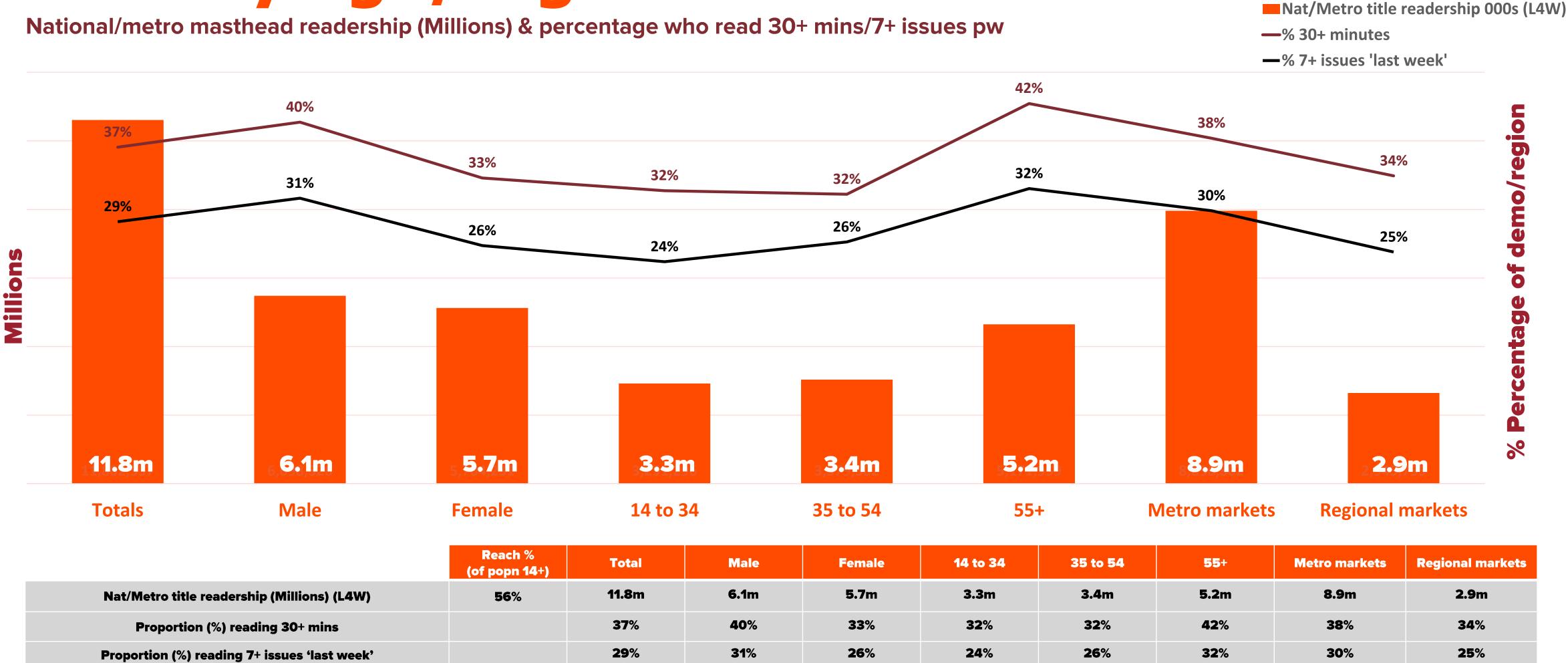
Source : Roy Morgan July 2020 to June 2021. News (print) readership is Australians aged 14+ having read news (print) in the last 4 weeks averaged over the previous 12 month Reading 30+ mins : "How many hours or minutes in total do you spend doing each of the following activities at home or away from home, in the morning, during the day or in the evening? – Read a newspaper" Reading 7+ issues 'last week': "In the last 4 weeks which newspapers have you read...and which did you read in the last 7 days?" This metric counts the number of issues the respondent has read in the last 7 days. Metro market as per OzTam definition. Regional markets are all markets outside of the defined OzTAM metro areas.

Readership 000's (L4W) **—% 30+ minutes** 

-% 7+ issues "last week"

Male	Female	14 to 34	35 to 54	55+	Metro markets	<b>Regional markets</b>
7.1m	7.0m	3.9m	<b>4.2</b> m	6.0m	9.9m	<b>4.2</b> m
38%	31%	<b>29</b> %	31%	<b>41%</b>	36%	31%
<b>29</b> %	24%	23%	24%	31%	29%	22%

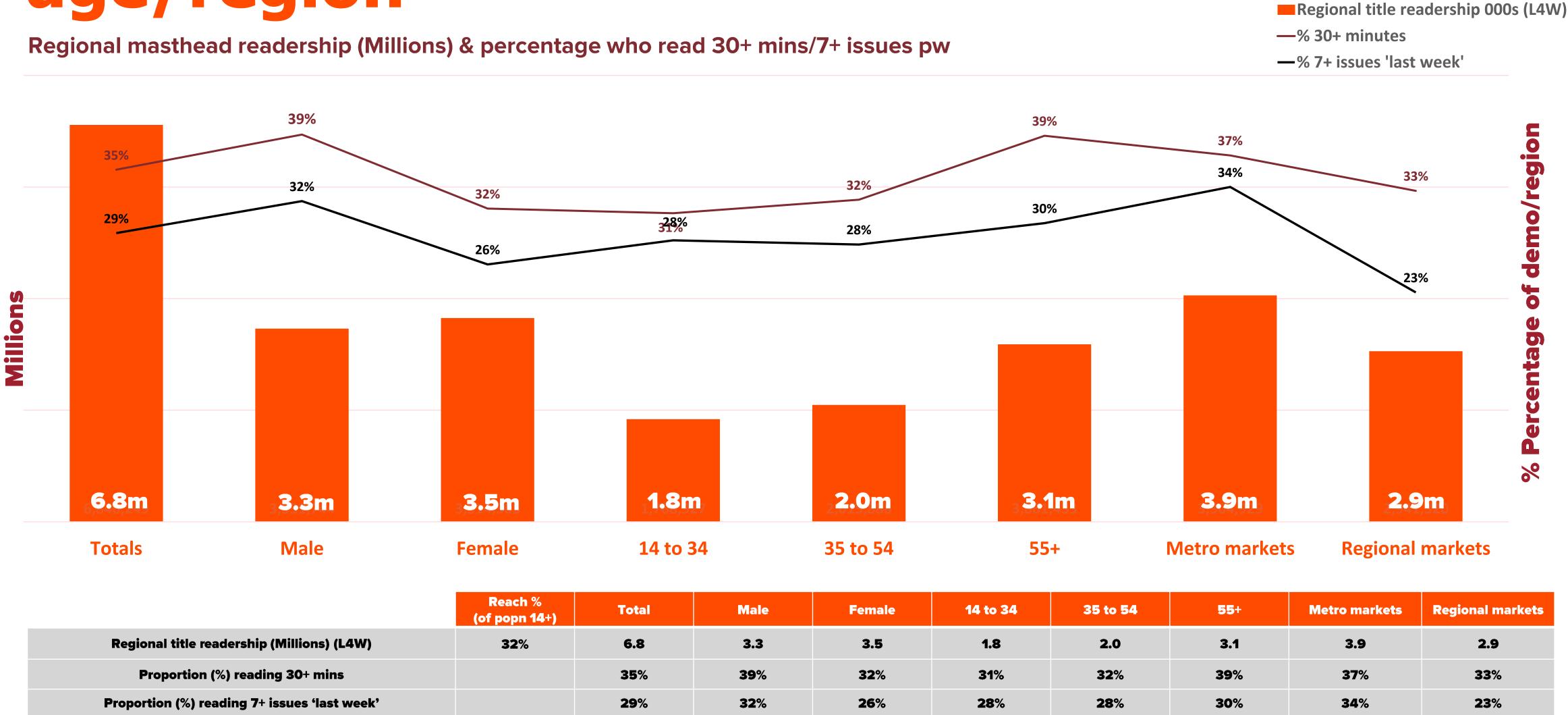
## **Regular readership: national/metro titles by age/region**



Source : Roy Morgan July 2020 to June 2021. News (print) readership is Australians aged 14+ having read news (print) in the last 4 weeks averaged over the previous 12 month Reading 30+ mins : "How many hours or minutes in total do you spend doing each of the following activities at home or away from home, in the morning, during the day or in the evening? – Read a newspaper" Reading 7+ issues 'last week': "In the last 4 weeks which newspapers have you read...and which did you read in the last 7 days?" This metric counts the number of issues the respondent has read in the last 7 days. Metro market as per OzTam definition. Regional markets are all markets outside of the defined OzTAM metro areas.

Male	Female	14 to 34	35 to 54	55+	Metro markets	<b>Regional markets</b>
6.1m	5.7m	3.3m	3.4m	5.2m	8.9m	<b>2.9</b> m
40%	33%	32%	32%	<b>42</b> %	38%	34%
31%	26%	24%	26%	32%	30%	25%

### Regular readership: regional titles by age/region

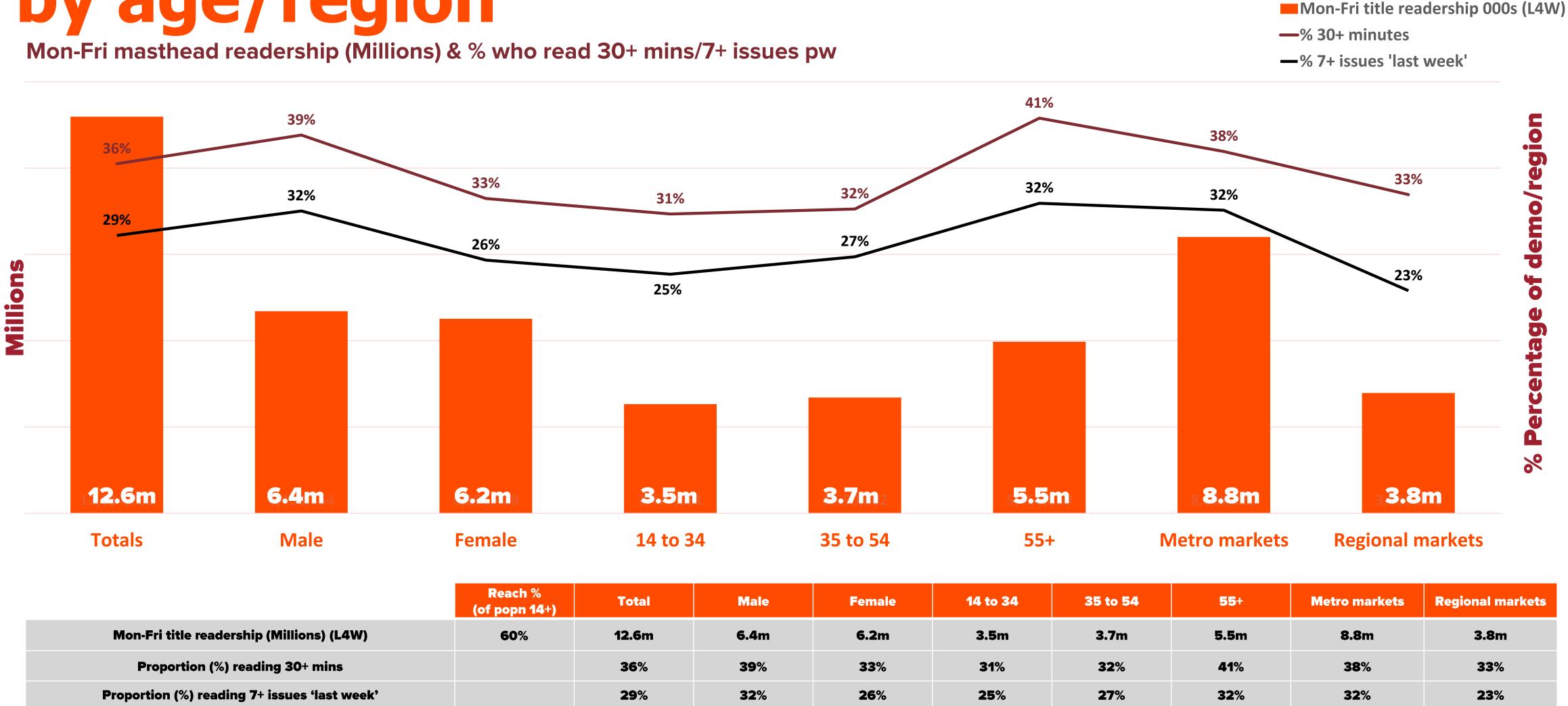


Source : Roy Morgan July 2020 to June 2021. News (print) readership is Australians aged 14+ having read news (print) in the last 4 weeks averaged over the previous 12 month Reading 30+ mins : "How many hours or minutes in total do you spend doing each of the following activities at home or away from home, in the morning, during the day or in the evening? – Read a newspaper" Reading 7+ issues 'last week': "In the last 4 weeks which newspapers have you read...and which did you read in the last 7 days?" This metric counts the number of issues the respondent has read in the last 7 days. Metro market as per OzTam definition. Regional markets are all markets outside of the defined OzTAM metro areas.

Male	Female	14 to 34	35 to 54	55+	Metro markets	<b>Regional markets</b>
3.3	3.5	1.8	2.0	3.1	3.9	2.9
39%	32%	31%	32%	39%	37%	33%
32%	26%	28%	28%	30%	34%	23%



## **Regular readership: Mon-Fri titles** by age/region



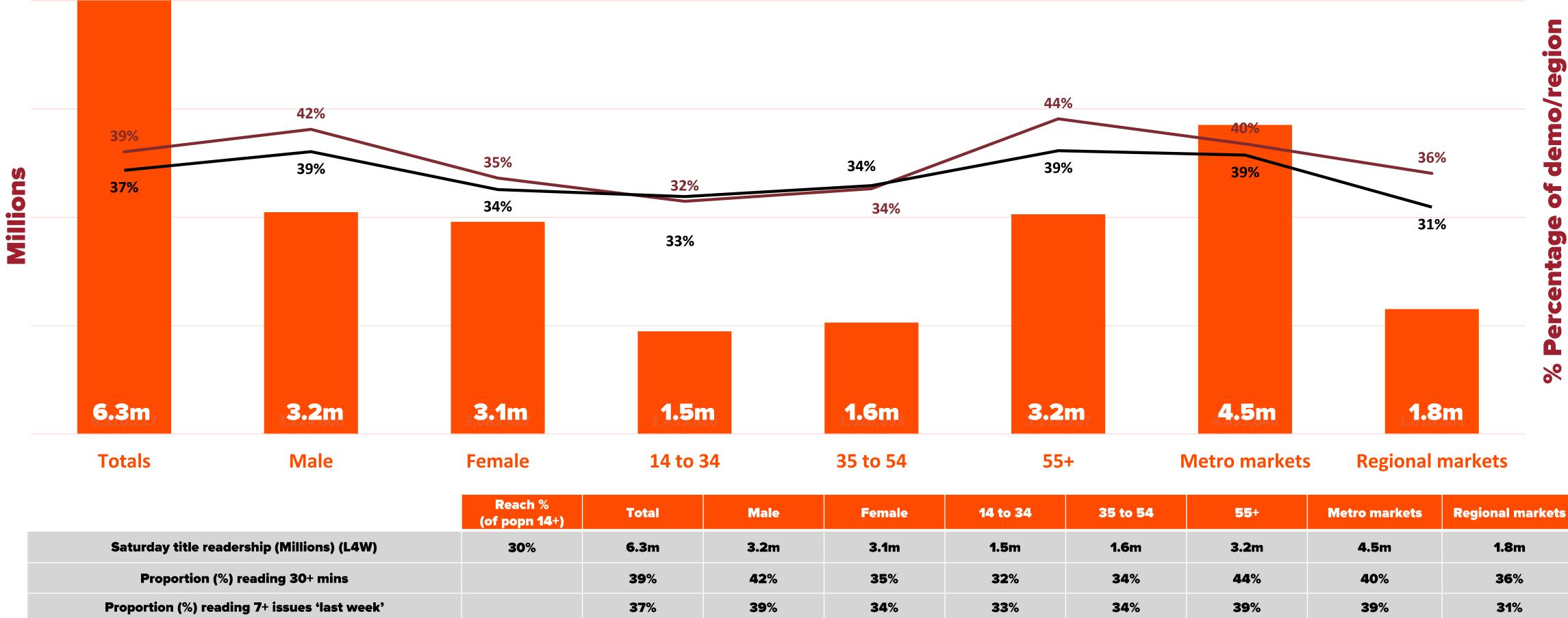
Source : Roy Morgan July 2020 to June 2021. News (print) readership is Australians aged 14+ having read news (print) in the last 4 weeks averaged over the previous 12 month Reading 30+ mins : "How many hours or minutes in total do you spend doing each of the following activities at home or away from home, in the morning, during the day or in the evening? – Read a newspaper" Reading 7+ issues 'last week': "In the last 4 weeks which newspapers have you read...and which did you read in the last 7 days?" This metric counts the number of issues the respondent has read in the last 7 days. Metro market as per OzTam definition. Regional markets are all markets outside of the defined OzTAM metro areas.

Male	Female	14 to 34	35 to 54	55+	Metro markets	<b>Regional markets</b>
6.4m	6.2m	3.5m	3.7m	5.5m	8.8m	<b>3.8</b> m
39%	33%	31%	32%	<b>41%</b>	38%	33%
32%	26%	25%	27%	32%	32%	23%



## **Regular readership: Saturday titles by age/region**

Saturday masthead readership (Millions) & % who read 30+ mins/7+ issues pw



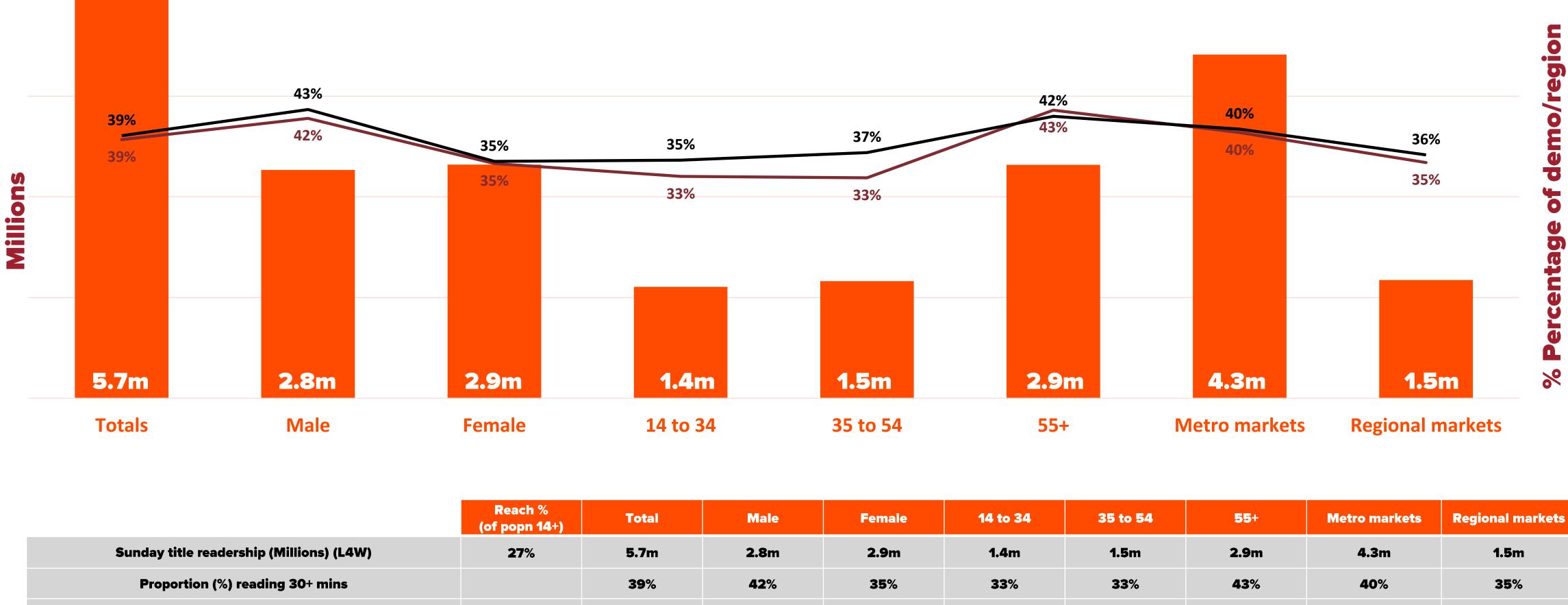
Source : Roy Morgan July 2020 to June 2021. News (print) readership is Australians aged 14+ having read news (print) in the last 4 weeks averaged over the previous 12 month Reading 30+ mins : "How many hours or minutes in total do you spend doing each of the following activities at home or away from home, in the morning, during the day or in the evening? – Read a newspaper" Reading 7+ issues 'last week': "In the last 4 weeks which newspapers have you read...and which did you read in the last 7 days?" This metric counts the number of issues the respondent has read in the last 7 days. Metro market as per OzTam definition. Regional markets are all markets outside of the defined OzTAM metro areas.



**Regional markets** 

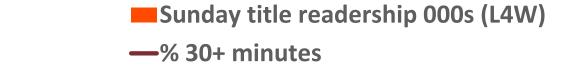
## **Regular readership: Sunday titles by age/region**

Sunday masthead readership (Millions) & % who read 30+ mins/7+ issues pw



Source : Roy Morgan July 2020 to June 2021. News (print) readership is Australians aged 14+ having read news (print) in the last 4 weeks averaged over the previous 12 month Reading 30+ mins : "How many hours or minutes in total do you spend doing each of the following activities at home or away from home, in the morning, during the day or in the evening? – Read a newspaper" Reading 7+ issues 'last week': "In the last 4 weeks which newspapers have you read...and which did you read in the last 7 days?" This metric counts the number of issues the respondent has read in the last 7 days. Metro market as per OzTam definition. Regional markets are all markets outside of the defined OzTAM metro areas.

**Proportion (%) reading 7+ issues 'last week'** 



-% 7+ issues 'last week'

Male	Female	14 to 34	35 to 54	55+	Metro markets	<b>Regional markets</b>
2.8m	2.9m	1.4m	1.5m	<b>2.9</b> m	<b>4.3</b> m	<b>1.5</b> m
<b>42</b> %	35%	33%	33%	43%	40%	35%
43%	35%	35%	37%	42%	40%	36%

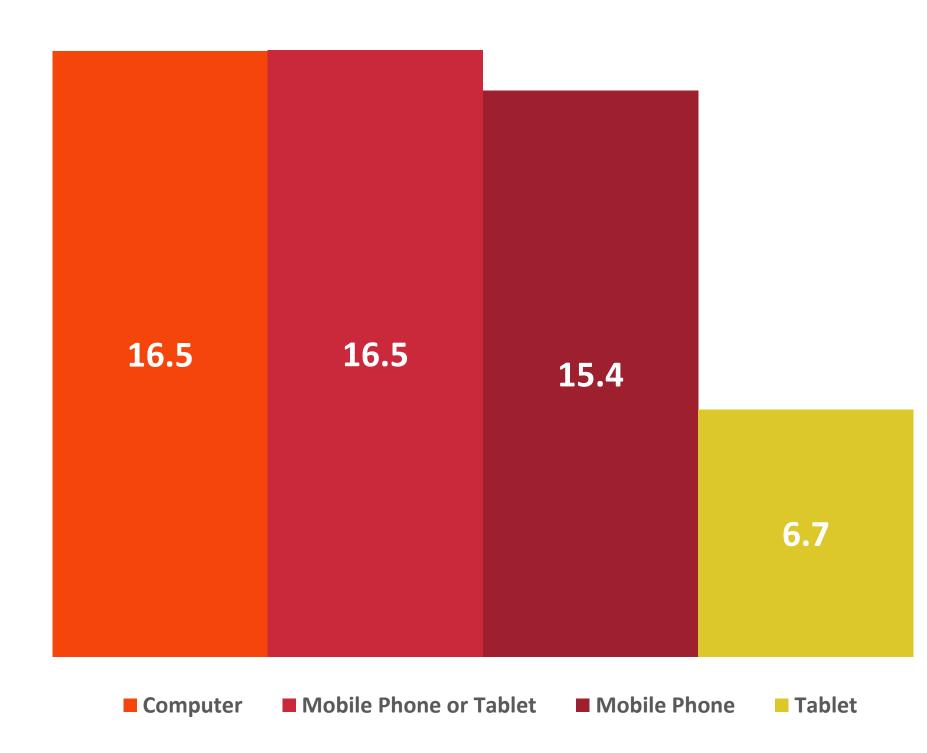
39%

### **News (digital)** News readership and engagement by demographic



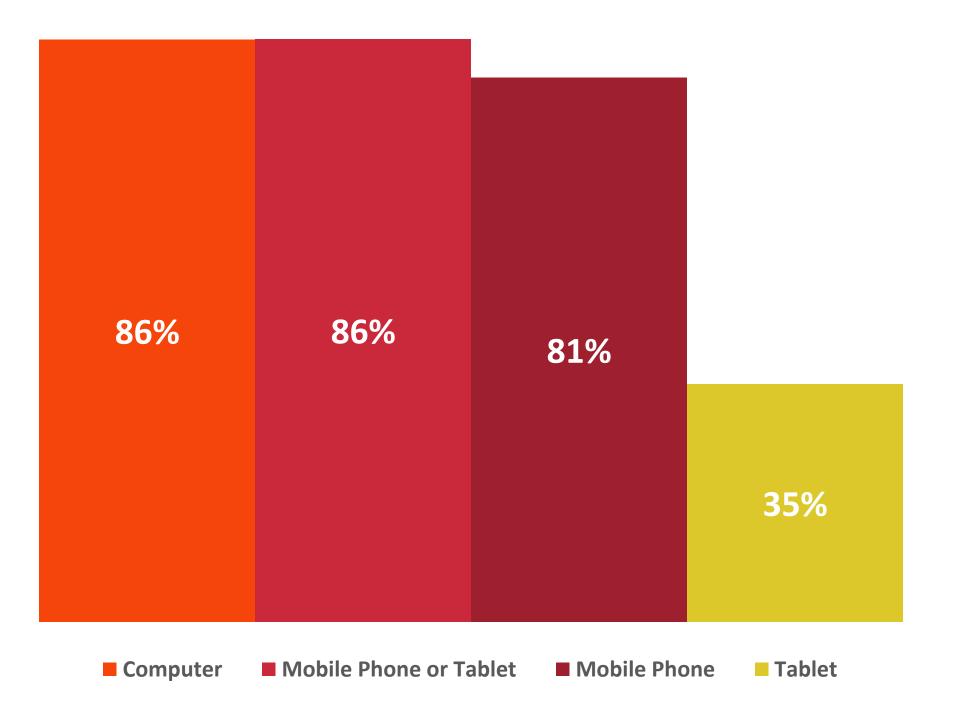
### News (digital): devices used

**Read News Digital L4W via device (millions)** 





#### **Read News L4W via device (% of total read** News Digital L4W)

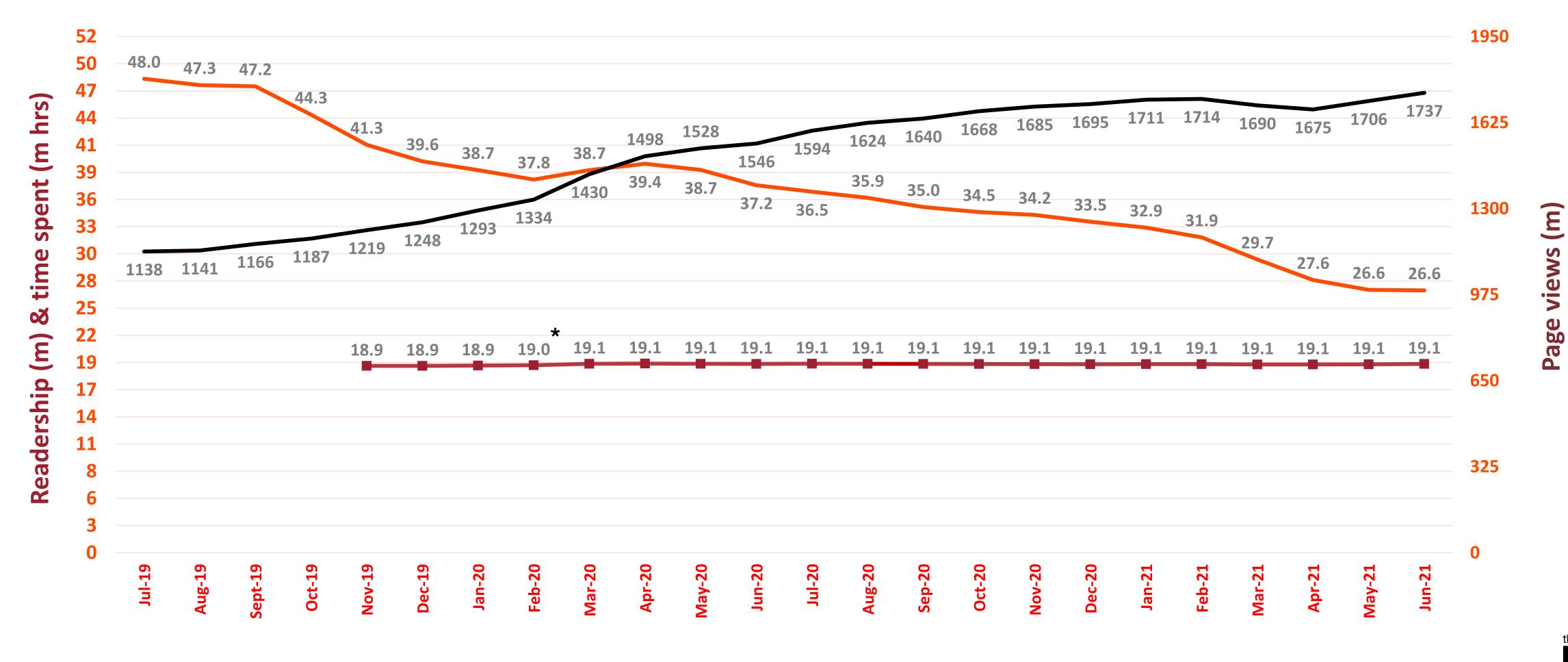






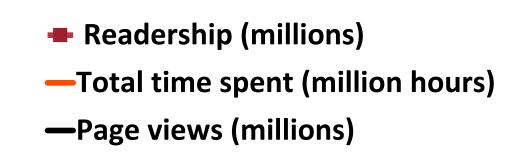
## News (digital): readership, page views and time spent

News (digital) - Readership, page views and time spent



Source : Roy Morgan July 2020 to June 2021. "Total news" is Australians aged 14+ reading news (print) and/or news (digital) whether ad supported or not. Digital news therefore includes Australian publishers' news websites/apps, Apple news and non-Australian owned news websites eg Buzzfeed, The Guardian, BBC, Daily Mail. It also includes ABC news and Google news. Total time spent and page views are average 4 weeks over the last 12 months.

\*For readership on this chart \*Digital readership L4W commenced collection November 2019. Readership trend therefore uses the month interviewed. The average sample size each month is n=5000 while minimum is n=3000.





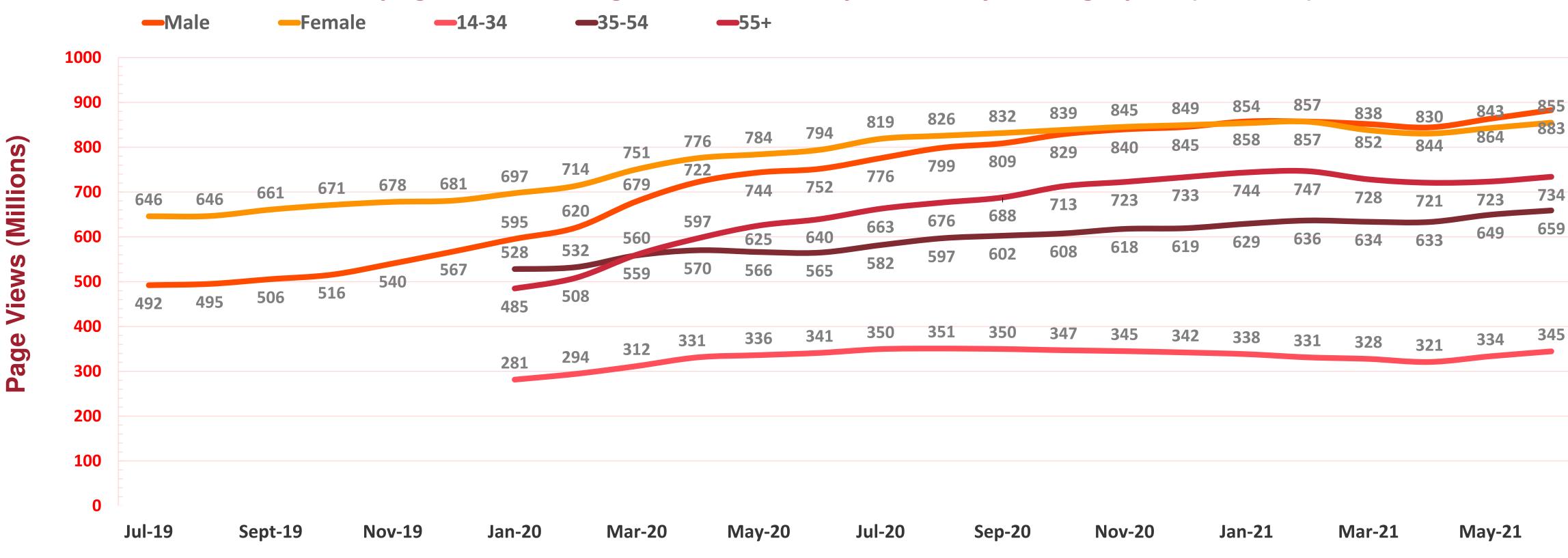
### News (digital): readership, page views and time spent by demographic

Monthly readership and engagement June 2021	Total	Male	Female	<b>14-34</b>	35-54	55+
Reach	97%	97%	97%	93%	98%	98%
<b>Population 14</b> +	21.1m	10.4m	10.7m	7.2m	6.6m	7.3m
News (digital)	19.1m	9.4m	9.7m	6.3m	6.3m	6.5m
Page views (m)	1737m	883m	855m	345m	659m	734m
Time spent (m hours)	26.6m	14.2m	12.4m	5.5m	9.5m	11.6m





## News (digital): page views by demographic



Source : Roy Morgan July 2020 to June 2021. "Total news" is Australians aged 14+ reading news (print) and/or news (digital) in the last 4 weeks averaged over the previous 12 months – whether ad supported or not. Digital news therefore includes Australian publishers' news websites/apps, Apple news and non-Australian owned news websites eg Buzzfeed, The Guardian, BBC, Daily Mail. It also includes ABC news and Google news. \* Age breaks are not available prior to January 2020.

#### Number of page views for digital news sites by month by demographic (millions)



### **News (digital):** time spent by demographic

-Male -Female **—14-34** -35-54 -55+ 29.2 27.6 27.2 27.1 26.5 24.6 23.9 Time Spent (Million Hours) 22.5 21.3 20.7 21.2 20.0 19.9 20.0 20.4 20.2 20.1 19.8 18.6 19.3 18.8 18.7 18.3 18.1 17.9 17.3 15.9 16.3 16.2 15.0 14.7 14.7 13.3 14.2 10.6 **7.9 7.6** 7.8 7.8 7.7 8.0 5.3 2.7 0.0 **Jul-19** Sept-19 **Nov-19 Jan-20 Mar-20** 

Source : Roy Morgan July 2020 to June 2021. "Total news" is Australians aged 14+ reading news (print) and/or news (digital) in the last 4 weeks averaged over the previous 12 months – whether ad supported or not. Digital news therefore includes Australian publishers' news websites/apps, Apple news and non-Australian owned news websites eg Buzzfeed, The Guardian, BBC, Daily Mail. It also includes ABC news and Google news. \* Age breaks are not available prior to January 2020.

#### Time spent reading digital news sites by month by demographic (million hours)

