# Total News Publishing Fact Pack

# All the facts about news readership in Australia

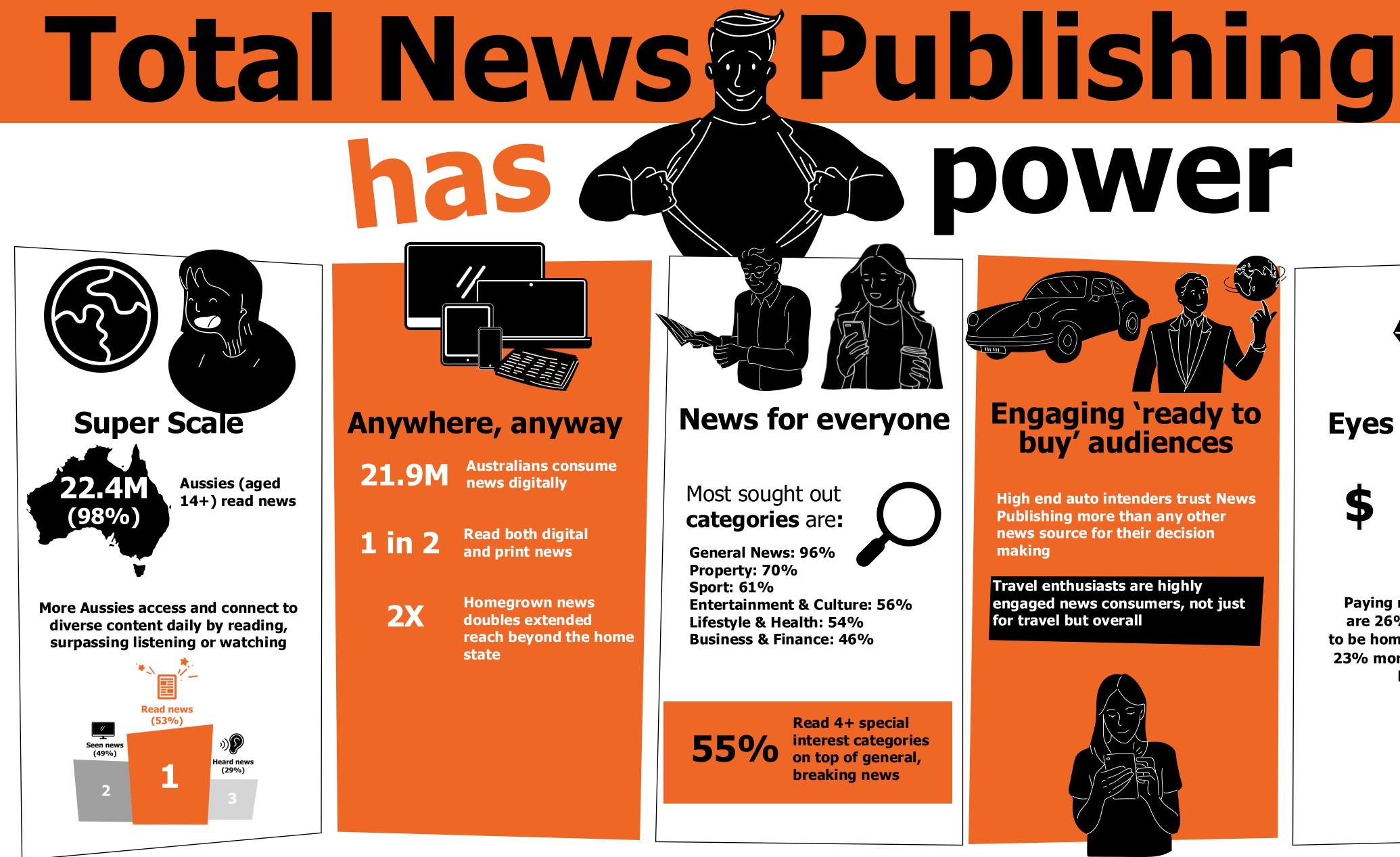
Updated May 2025 Data to March 2025











# **bower**



### **Engaging 'ready to** buy' audiences

High end auto intenders trust News Publishing more than any other news source for their decision making

Travel enthusiasts are highly engaged news consumers, not just for travel but overall



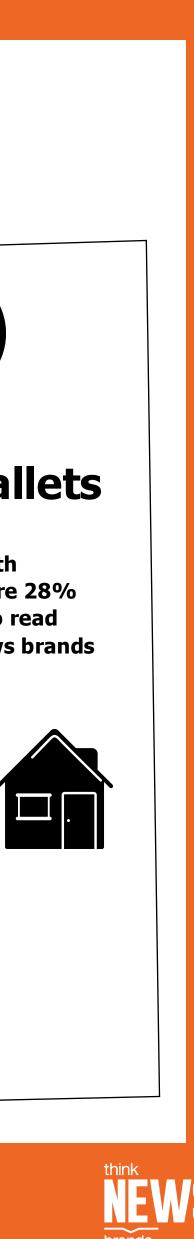


### **Eyes with wallets**



High net worth Australians are 28% more likely to read premium news brands

**Paying news readers** are 26% more likely to be homeowners and 23% more likely to be big spenders.



### There's no hews publishing It represents all news that is read (print, digital, apps, off-platform) as one media channel





E AUSTRALIAN

news
com.au

Inine .com.au

.com.au

released in

# REMS CIERTING CONTRACTOR

Source: Roy Morgan Single Source, April 2024 to March 2025. All audience data is based on monthly readership averaged over the last 12 months, unless otherwise stated. Base: Australians aged 14+, n= 69,305 Digital audiences use Rey Morgan iris.



### **98%** of Australians engage with Total News Publishing in any given month.







# we're not milking it!



**Reading news** 

That's more than...



**Eating vegetables** 18.0 million or 79%

**Consuming milk** 16.8 million or 73%



20.6 million or 90% of Aussies read the news on a **WEEKLY** basis



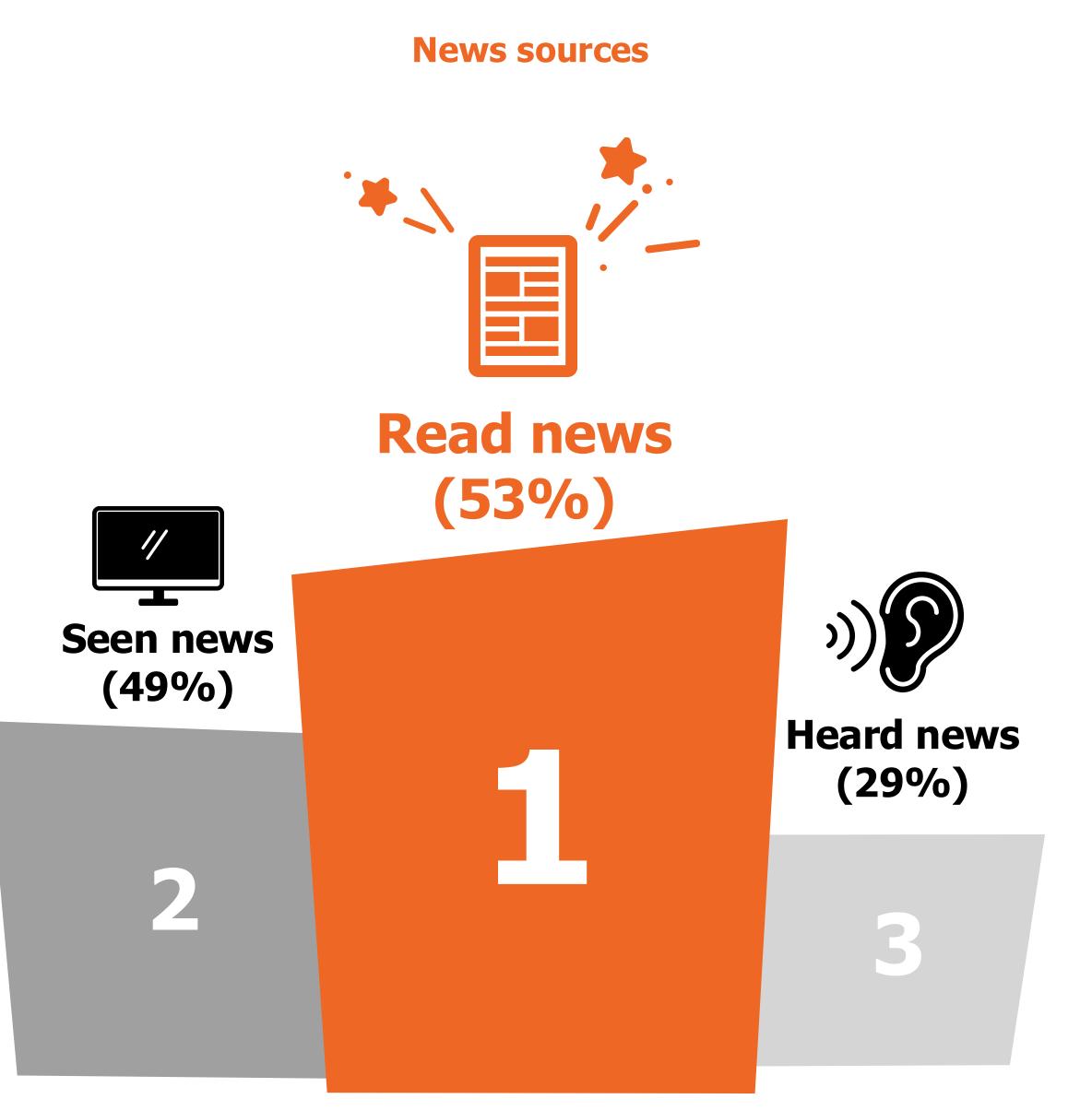
Watching YouTube 15.5 million or 68%





# Nothing beats a good read!

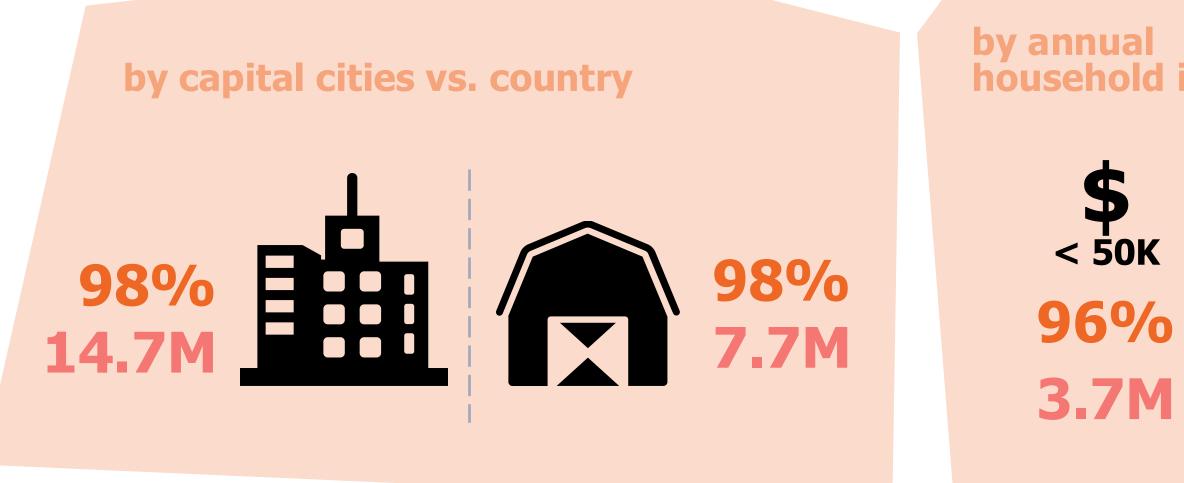
More Aussies access and connect to diverse content on a **daily** basis by reading, surpassing listening or watching



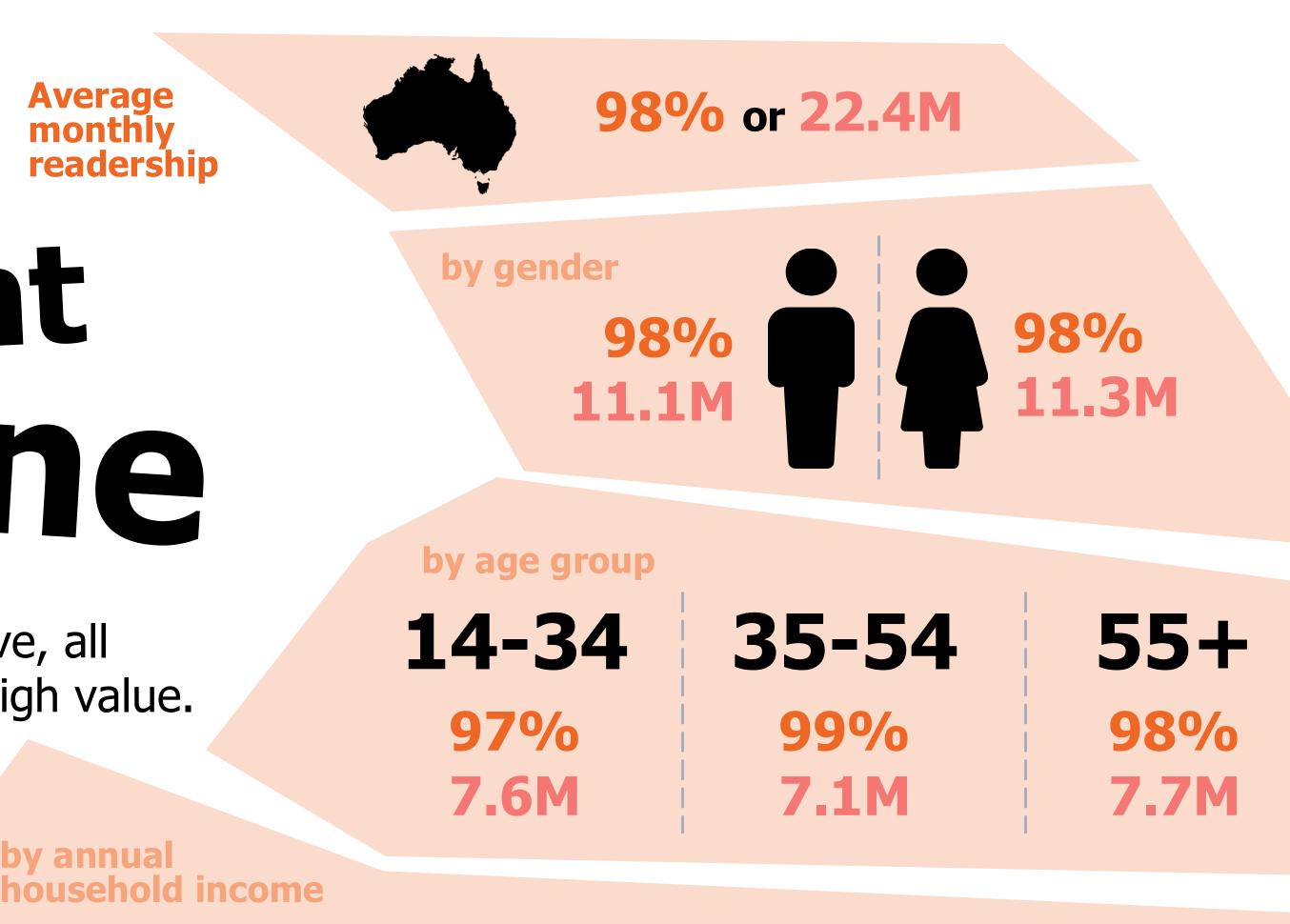


### Average News is relevant monthly readership toeveryone

Doesn't matter who you are or where you live, all Aussies read the news, especially those of high value.



Source: Roy Morgan Single Source, April 2024 to March 2025. All audience data is based on monthly readership averaged over the last 12 months, unless otherwise stated. Base: Australians aged 14+, n= 69,305 Digital audiences use Roy Morgan iris



\$50K - \$100K 98% 5.4M

\$100K - \$150K 98%

**\$\$\$** \$150K+ 99%



### High net worth Australians are 280/ more likely to read premiun

Source: Roy Morgan Single Source, April 2024 to March 2025. All audience data is based on monthly readership averaged over the last 12 months, unless otherwise stated. Base: Australians aged 14+ who read at least one premium news brand\*, n= 31,879 Digital audiences use Roy Morgan iris

\*Premium News brands include; The Australian, The Australian, The Adelaide Advertiser, The Sydney Morning Herald, The Veekly Times, Northern Territory News

News delivers the audience with wallets. Australians with \$1M or more in total savings and/or investments are more likely to lean into news.





Digital audiences use Roy Morgan iris ds include; The Australian, The Australian Financial Re \*Premium News iew. The Dail



80% more likely to read 5 or more special interest categories. 74% read 5 or more in an average month.



26% more likely to be homeowners and 23% more likely to be big spenders.



75% intend to travel in the next 12 months.





Source: Roy Morgan Single Source, April 2024 to March 2025. All audience data is based on monthly readership averaged over the last 12 months, unless otherwise stated. Base: Australians aged 14+, n= 69,305 Digital audiences use Roy Morgan iris

\*Premium News brands include; The Australian, The Australian,

### Are more likely than the general population to:



Hold **2X level of wealth** (\$183K in savings/investments vs. \$79K average Australian).



**Spend more on travel**, on average spending more than \$2K on their last trip (25% more likely).



Be early adopters for new cars, buying the latest sporting equipment or apparel, buy new models of appliances, try a new hotel or resort, and buy the latest fashions (more than 42-50%) more likely).







### Home grown News transcends Stateborders

Many news titles are popular in both their state of origin as well as in others across the country thanks to their omnichannel presence. These provide more than just local reach. They provide an important outlet for high value, extended national coverage. NSW Titles VIC Titles QLD Titles WA Titles SA Titles TAS **Titles** 





Audience (home state)	% total readership	Audience (rest of Aus)	% total readership	Extension of home state reach
<b>5.0</b> M	47%	<b>5.7M</b>	53%	+114%
BI9M	47%	<b>4.3M</b>	53%	+113%
2.2M	49%	<b>2.3M</b>	51%	+105%
	42%	<b>2.4M</b>	<b>58%</b>	+137%
0.9M	38%	<b>1.4M</b>	62%	+160%
<b>0.05</b> M	30%	<b>0.1M</b>	<b>70%</b>	+232%
0.05M	12%	<b>0.4M</b>	88%	+727%







think **NEWS** brands

## News takes **Formany**

Total News delivers an omnichannel experience with 1 in 2 reading news across both mediums.

Source: Roy Morgan Single Source, April 2024 to March 2025. All audience data is based on monthly readership averaged over the last 12 months, unless otherwise stated. Base: Australians aged 14+, n= 69,305 Digital audiences use Roy Morgan iris **Readership by news format** 

### Total news 22.4M

News (print) 11.5M

Both 11.0M

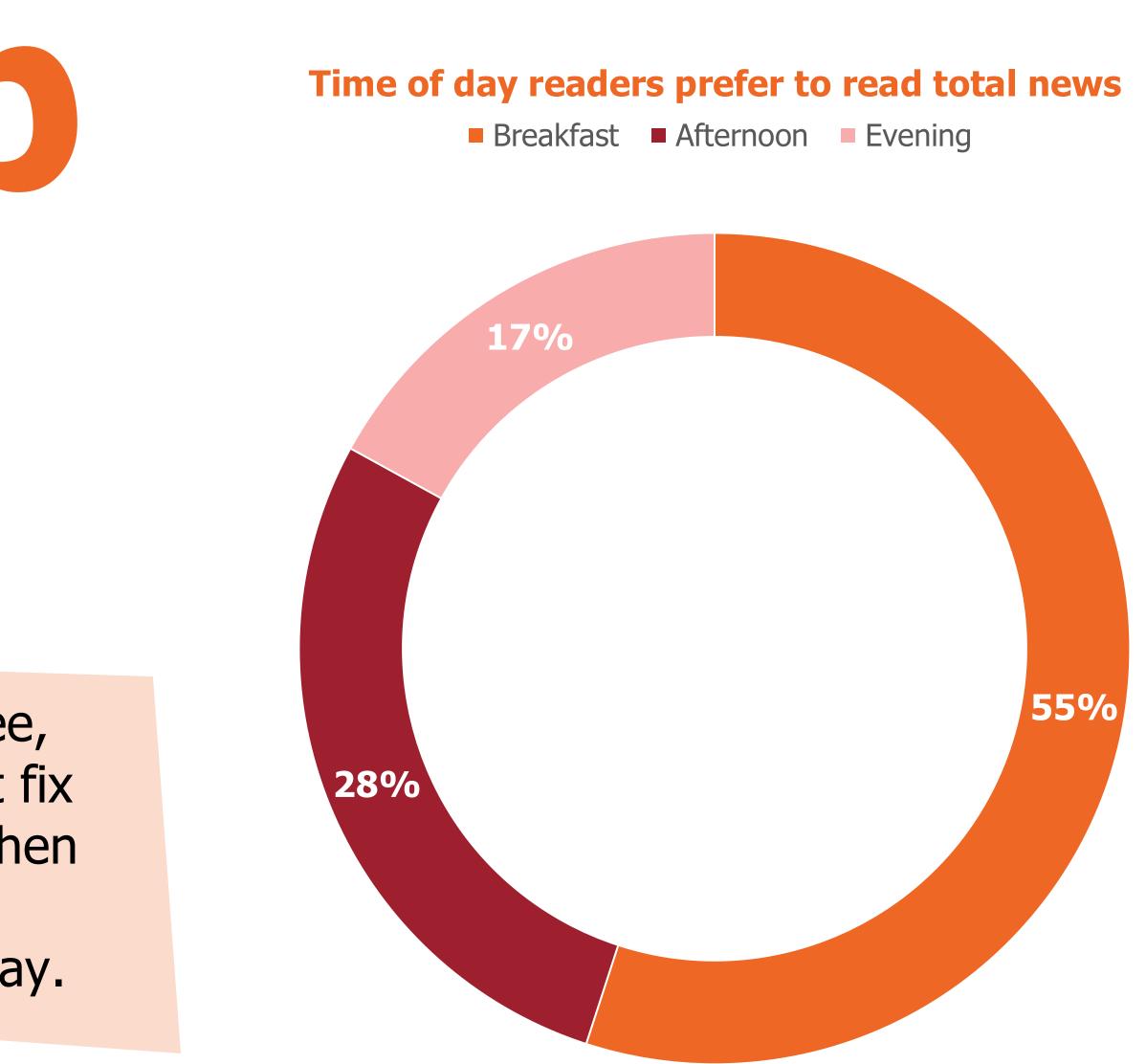




# Wake up togood news

News is like coffee, you get your first fix in the morning, then keep consuming throughout the day.

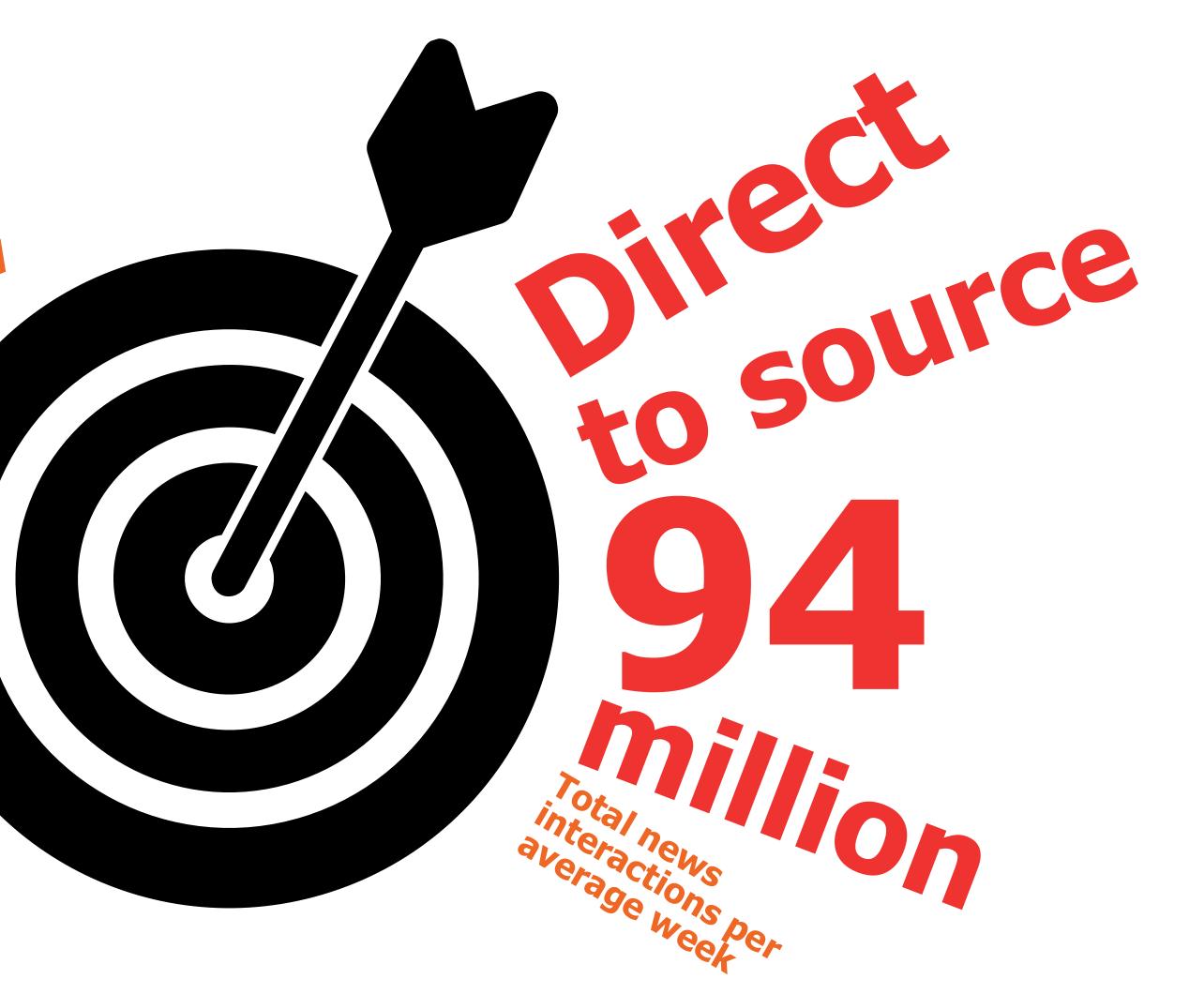
Base: Australians aged 14+, n= 69,305





### If you're not advertising in news, you are missing out.

Source: Roy Morgan Single Source, April 2024 to March 2025. Roy Morgan MediaPlanner was used to simulate the weekly number of impressions across print newspapers and news websites. Audience data is based on weekly readership averaged over the last 12 months. Base: Australians aged 14+ "Read news in the last 7 days (print or digital)", n=64,153 Digital audiences use Roy Morgan iris





# GOESthe C Stanc





think NEWS brands

5

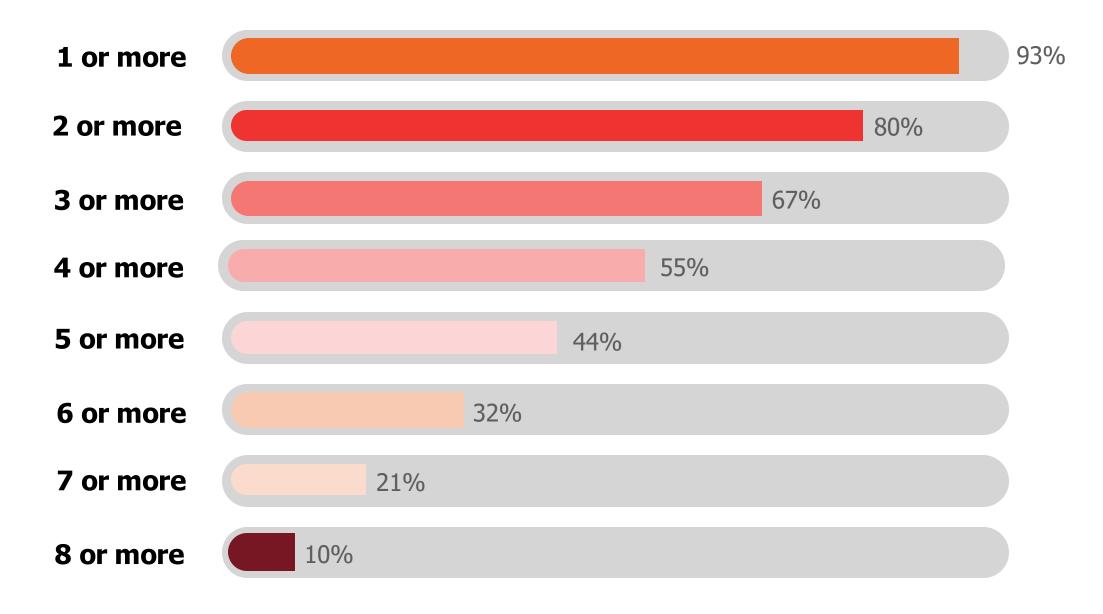
### **Types of categories read**

Category	Unique audience	% population	
General News	22.0 million	<b>96%</b>	
Property	16.0 million	<b>70</b> %	
Sport	13.8 million	61%	
<b>Entertainment &amp; Culture</b>	12.7 million	56%	
Lifestyle & Health	12.2 million	54%	
<b>Business &amp; Finance</b>	10.6 million	<b>46%</b>	
Auto	8.3 million	36%	
Travel	7.4 million	32%	
Technology	6.1 million	27%	
Other	5.0 million	22%	

Source: Roy Morgan Single Source, April 2024 to March 2025. All audience data is based on monthly readership averaged over the last 12 months, unless otherwise stated. Base: Australians aged 14+, "Read news in the last 4 weeks (print or digital)", based on Total News Publishing definition., n= 63,115 Digital audiences use Roy Morgan iris

### News covers all interests

### Number of categories read with General News



### % Population



### Number of news brands read (% of News Publishing readership) Building **1** Brand 43% **2** Brands **63%** Up to **3 Brands** 77% more **4** Brands 86% **5** Brands 91% News offers a breadth of **6** Brands 95% brands to engage readers time and time again. **7** Brands

Source: Roy Morgan Single Source, April 2024 to March 2025. All audience data is based on monthly readership averaged over the last 12 months, unless otherwise stated. Base: Australians aged 14+, "Read news in the last 4 weeks (print or digital)", based on News Mastheads that have both a print and digital presence., n= 63,115 Digital audiences use Roy Morgan iris







Source: Roy Morgan Single Source, April 2024 to March 2025. All audience data is based on monthly readership averaged over the nless otherwise stated. 12 months Base: Australians aged 14+, n= 69,305; "Intend to buy a new car in the next 4 years", n= 13,154 Digital audiences use Roy Morgan iris

### **PROFILE:**



Intending to buy a new car within a year



- 77% more likely to be of high socio-economic status and 90% more likely to be big spenders
- > Prefer premium news environments

### **IMPORTANCE:**

- **1.3x** more likely to acquire a new car every **3 to 5 years**
- **2.7x** more likely to buy an EV than any other car
- Significantly more likely to be early adopters in most big purchase decisions (1.2x or greater)

### **ROLE OF NEWS PUBLISHING:**



Go-to source for car purchase decision making (**12% more likely**)



Most trusted source of news (25% more likely) to trust)





Source: Roy Morgan Single Source, April 2024 to March 2025. All audience data is based on monthly readership averaged over the last 12 months, unless otherwise stated. Base: Australians aged 14+, n= 69,305 Digital audiences use Roy Morgan iris

### **PROFILE:**



Spend more than **\$200 per person**, per night on holidays

More likely to be young parents and majority have a high personal income



**68%** plan to travel within Australia



### **IMPORTANCE:**

- **28%** of the Australian population and growing
- **24%** more likely to travel regularly (within 12 months)
- Early adopters interested to try new products and experiences

### **ROLE OF NEWS PUBLISHING:**



Most trusted source of news (**12% more likely**) to trust)

Engage with a wide variety of news content and **20%** more likely to read Travel content regularly





# 

**Readership specifics by location, time and demographic** 



### The bers humbers don't lie

**Reach % to** Average monthly population Male **Totals** Fema readership 14+ 98% 98% Reach to age 14+ 98% 22.8 11.2 11.6 100% **Population 14+** 22.4 11.1 11.3 98% **Total news publishing** 11.1 News (digital) 96% 21.9 10.8 5.8 5.7 50% 11.5 News (print) Newspaper inserted 26% 2.9 3.0 6.0 magazines (NIMs)

### Readership by demographic and region

ale	14 to 24	25 to 34	35 to 49	50 to 64	65+	Metro markets	Region marke
6	94%	99%	100%	99%	97%	98%	98%
6	3.8	4.1	5.5	4.7	4.7	15.0	7.9
3	3.6	4.0	5.5	4.7	4.7	14.7	7.7
1	3.5	4.0	5.5	4.7	4.7	14.4	7.5
7	1.3	1.8	2.6	2.7	2.7	7.2	4.2
)	0.6	0.9	1.3	1.4	1.4	4.1	1.8





ThinkNewsBrands, in collaboration with Roy Morgan and Ipsos Australia has responded to the media industry's calls for clarity and consistency by leading a project to integrate Ipsos iris digital audience data in Total News Publishing within Roy Morgan Single Source. From this release onwards, Roy Morgan digital measurement data has been replaced with Ipsos iris measurement data (in most cases dating back to January 2023) for brands or entities within Total News Publishing. This digital data is referred to as Roy Morgan iris.

The move to a common digital news publishing source streamlines media planning and creates consistency as all advertisers, agencies and publishers will be able to rely on one digital measurement.

